

**Alliedbankers Insurance  
Corporation**

Financial Statements  
December 31, 2015 and 2014

and

Independent Auditors' Report



## **INDEPENDENT AUDITORS' REPORT**

The Stockholders and the Board of Directors  
Alliedbankers Insurance Corporation

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Alliedbankers Insurance Corporation, which comprise the statements of financial position as at December 31, 2015 and 2014 and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



*Opinion*

In our opinion, the financial statements present fairly, in all material respects, the financial position of Alliedbankers Insurance Corporation as at December 31, 2015 and 2014, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards.

**Report on the Supplementary Information Required Under Revenue Regulations No. 15-2010**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations No. 15-2010 in Note 29 to the financial statements is presented for the purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Alliedbankers Insurance Corporation. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Dyle S. Garcia

Partner

CPA Certificate No. 0097907

SEC Accreditation No. 1285-A (Group A),

February 25, 2013 until April 30, 2016

Tax Identification No. 201-960-347

BIR Accreditation No. 08-001998-102-2015,

November 25, 2015, valid until November 24, 2018

PTR No. 5321641, January 4, 2016, Makati City

April 13, 2016



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF FINANCIAL POSITION**

|   | <b>December 31</b>    |                |
|---|-----------------------|----------------|
|   | <b>2015</b>           | <b>2014</b>    |
| <b>ASSETS</b>   |                       |                |
| <b>Cash and Cash Equivalents</b> (Notes 4, 23 and 24)       | <b>₱404,573,569</b>   | ₱493,039,562   |
| <b>Insurance Receivables - net</b> (Notes 5, 23 and 24)     | <b>133,983,376</b>    | 137,564,994    |
| <b>Financial Assets</b> (Notes 6 and 23)                    |                       |                |
| Available-for-sale financial assets                         | <b>882,135,342</b>    | 790,377,530    |
| Loans and receivables                                       | <b>16,371,346</b>     | 3,343,271      |
| <b>Accrued income</b> (Notes 7 and 23)                      | <b>5,893,131</b>      | 5,113,763      |
| <b>Reinsurance Assets</b> (Notes 8, 13 and 23)              | <b>250,693,127</b>    | 220,514,725    |
| <b>Deferred Acquisition Costs</b> (Note 9)                  | <b>13,223,971</b>     | 19,297,237     |
| <b>Property and Equipment - net</b> (Note 10)               | <b>21,596,728</b>     | 18,932,482     |
| <b>Deferred Tax Assets - net</b> (Note 22)                  | <b>23,667,521</b>     | 17,484,452     |
| <b>Other Assets</b> (Note 11)                               | <b>75,369,903</b>     | 69,879,290     |
|   | <b>₱1,827,508,014</b> | ₱1,775,547,306 |
| <b>LIABILITIES AND EQUITY</b>                               |                       |                |
| <b>Liabilities</b>  |                       |                |
| Insurance contract liabilities (Notes 13 and 23)            | <b>₱379,538,906</b>   | ₱348,427,498   |
| Accounts payable and accrued expenses (Notes 12, 23 and 24) | <b>152,542,995</b>    | 138,698,340    |
| Insurance payables (Notes 14 and 23)                        | <b>56,394,972</b>     | 84,103,505     |
| Net pension liability (Note 21)                             | <b>22,271,628</b>     | 34,771,200     |
| Deferred reinsurance commissions (Note 9)                   | <b>8,706,335</b>      | 13,509,566     |
|   | <b>619,454,836</b>    | 619,510,109    |
| <b>Equity</b>   |                       |                |
| Capital stock (Notes 16 and 27)                             | <b>282,500,000</b>    | 282,500,000    |
| Contributed surplus (Note 16)                               | <b>566,615,510</b>    | 566,615,510    |
| Other reserves  | <b>1,548,438</b>      | (9,686,865)    |
| Retained earnings   | <b>357,389,230</b>    | 316,608,552    |
|   | <b>1,208,053,178</b>  | 1,156,037,197  |
|   | <b>₱1,827,508,014</b> | ₱1,775,547,306 |

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF INCOME**

|   | <b>Years Ended December 31</b> |              |
|---|--------------------------------|--------------|
|   | <b>2015</b>                    | <b>2014</b>  |
| <b>Revenue</b>  |                                |              |
| Gross earned premiums   | <b>₱406,964,521</b>            | ₱869,238,598 |
| Reinsurers' share of gross earned premiums                          | <b>288,680,189</b>             | 724,437,351  |
| <b>Net earned premiums</b> (Note 17)                                | <b>118,284,332</b>             | 144,801,247  |
| Investment income - net (Note 18)                                   | <b>28,803,741</b>              | 26,914,008   |
| Commission income (Note 9)  | <b>31,816,832</b>              | 26,357,912   |
| Gain on sale of available-for-sale financial assets (Note 6)        | <b>6,909,666</b>               | 12,776,287   |
| Foreign exchange gain - net   | <b>138,326</b>                 | -            |
| Others  | <b>2,529,985</b>               | 559,612      |
| <b>Other income</b>   | <b>70,198,550</b>              | 66,607,819   |
| <b>Total income</b>   | <b>188,482,882</b>             | 211,409,066  |
| Gross insurance benefits and claims paid                            | <b>121,017,927</b>             | 75,976,132   |
| Reinsurers' share of gross insurance benefits and claims paid       | <b>(75,357,862)</b>            | (46,007,966) |
| Gross change in insurance contract liabilities                      | <b>(3,357,934)</b>             | 68,202,940   |
| Reinsurers' share of gross change in insurance contract liabilities | <b>(24,693,127)</b>            | (68,435,862) |
| <b>Net insurance benefits and claims</b> (Notes 8, 13 and 19)       | <b>17,609,004</b>              | 29,735,244   |
| General and administrative expenses (Notes 20 and 24)               | <b>58,926,879</b>              | 62,171,263   |
| Commission expense (Notes 9 and 24)                                 | <b>48,608,499</b>              | 43,324,869   |
| Underwriting expenses   | <b>9,086,670</b>               | 9,941,748    |
| Interest expense (Notes 14 and 21)                                  | <b>2,183,720</b>               | 11,130,152   |
| Foreign exchange loss - net   | <b>-</b>                       | 1,063,185    |
| <b>Expenses</b>   | <b>118,805,768</b>             | 127,631,217  |
| <b>Total benefits, claims and expenses</b>                          | <b>136,414,772</b>             | 157,366,461  |
| <b>INCOME BEFORE INCOME TAX</b>                                     | <b>52,068,110</b>              | 54,042,605   |
| <b>PROVISION FOR INCOME TAX</b> (Note 22)                           | <b>11,287,432</b>              | 11,263,625   |
| <b>NET INCOME</b> (Note 26)   | <b>₱40,780,678</b>             | ₱42,778,980  |

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF COMPREHENSIVE INCOME**

|   | <b>Years Ended December 31</b> |                    |
|---|--------------------------------|--------------------|
|   | <b>2015</b>                    | <b>2014</b>        |
| <b>NET INCOME</b>   | <b>₱40,780,678</b>             | <b>₱42,778,980</b> |
| <b>OTHER COMPREHENSIVE INCOME</b>   |                                |                    |
| <i>Items that will not be reclassified to profit or loss in subsequent periods:</i> |                                |                    |
| Remeasurement gains arising on defined benefit obligation (Note 21)                 | <b>8,868,165</b>               | 2,233,623          |
| Income tax effect   | <b>(2,660,450)</b>             | (670,087)          |
|   | <b>6,207,715</b>               | 1,563,536          |
| <i>Items that will be reclassified to profit or loss in subsequent periods:</i>     |                                |                    |
| Unrealized fair value loss on available for sale financial asset (Note 6)           | <b>(5,716,496)</b>             | (2,845,696)        |
| Realized gain on sale of AFS financial assets transferred to profit or loss         | <b>(6,909,666)</b>             | (12,776,287)       |
| Impairment loss transferred to profit or loss                                       | <b>17,653,750</b>              | 811,405            |
|   | <b>5,027,588</b>               | (14,810,578)       |
| <b>TOTAL COMPREHENSIVE INCOME</b>   | <b>₱52,015,981</b>             | <b>₱29,531,938</b> |

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014**

|                                   | Capital Stock<br>(Note 16) | Contributed<br>Surplus | Other Reserves               |  | Retained<br>Earnings | Total                 |
|-----------------------------------|----------------------------|------------------------|------------------------------|--|----------------------|-----------------------|
|                                   |                            |                        | Financial Assets<br>(Note 6) | Revaluation<br>Reserve on<br>Available for<br>Sale |                      |                       |
| As of January 1, 2015             | <b>₱282,500,000</b>        | <b>₱566,615,510</b>    | <b>(₱1,050,749)</b>          | <b>(₱8,636,116)</b>                                | <b>₱316,608,552</b>  | <b>₱1,156,037,197</b> |
| Net income                        | –                          | –                      | –                            | –  | <b>40,780,678</b>    | <b>40,780,678</b>     |
| Other comprehensive income        | –                          | –                      | <b>5,027,588</b>             | <b>6,207,715</b>                                   | –                    | <b>11,235,303</b>     |
| Total comprehensive income        | –                          | –                      | <b>5,027,588</b>             | <b>6,207,715</b>                                   | <b>40,780,678</b>    | <b>52,015,981</b>     |
| As of December 31, 2015           | <b>₱282,500,000</b>        | <b>₱566,615,510</b>    | <b>3,976,839</b>             | <b>(2,428,401)</b>                                 | <b>₱357,389,230</b>  | <b>₱1,208,053,178</b> |
| As of January 1, 2014             | ₱282,500,000               | ₱566,615,510           | ₱13,759,829                  | (₱10,199,652)                                      | ₱273,829,572         | ₱1,126,505,260        |
| Net income                        | –                          | –                      | –                            | –  | 42,778,980           | 42,778,980            |
| Other comprehensive income (loss) | –                          | –                      | (14,810,578)                 | 1,563,536  | –                    | (13,247,043)          |
| Total comprehensive income (loss) | –                          | –                      | (14,810,578)                 | 1,563,536  | 42,778,980           | 29,531,937            |
| As of December 31, 2014           | ₱282,500,000               | ₱566,615,510           | (₱1,050,749)                 | (₱8,636,116)                                       | ₱316,608,552         | ₱1,156,037,197        |

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF CASH FLOWS**

|   | <b>Years Ended December 31</b> |               |
|---|--------------------------------|---------------|
|   | <b>2015</b>                    | <b>2014</b>   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                   |                                |               |
| Income before income tax  | <b>₱52,068,110</b>             | ₱54,042,605   |
| Adjustments for:  |                                |               |
| Depreciation and amortization (Notes 10 and 20)                               | <b>2,382,703</b>               | 2,196,089     |
| Interest expense  | <b>582,761</b>                 | 634,750       |
| Provision for incurred but not reported (Note 13)                             | <b>314,107</b>                 | 97,500        |
| Provision for impairment loss on AFS financial assets (Note 18)               | <b>17,653,750</b>              | 811,405       |
| Provision for doubtful accounts (Note 5)                                      | <b>871,147</b>                 | –             |
| Dividend income (Note 18)   | <b>(12,825,348)</b>            | (5,811,363)   |
| Gain on sale of available-for-sale financial assets (Note 6)                  | <b>(6,909,666)</b>             | (12,776,287)  |
| Interest income (Note 18)   | <b>(32,716,585)</b>            | (21,914,050)  |
| Operating income before changes in operating assets and liabilities           | <b>21,420,979</b>              | 17,280,649    |
| Changes in working capital  |                                |               |
| Decrease (increase) in:   |                                |               |
| Insurance receivables   | <b>2,710,471</b>               | 418,265,467   |
| Loans and receivables   | <b>(13,028,075)</b>            | 670,172       |
| Reinsurance assets  | <b>(30,178,402)</b>            | 370,372,071   |
| Deferred acquisition costs  | <b>6,073,266</b>               | (3,850,461)   |
| Other assets  | <b>(16,293,044)</b>            | (37,347,069)  |
| Increase (decrease) in:   |                                |               |
| Accounts payable and accrued expenses   | <b>13,844,655</b>              | 67,017,053    |
| Insurance contract liabilities  | <b>30,797,302</b>              | (392,071,144) |
| Insurance payables  | <b>(27,708,532)</b>            | (459,257,327) |
| Deferred reinsurance commission   | <b>(4,803,231)</b>             | 4,045,977     |
| Net pension liability   | <b>(3,631,407)</b>             | (2,835,251)   |
| Net cash used in operations   | <b>(20,796,018)</b>            | (17,709,863)  |
| Income tax paid   | <b>(9,328,523)</b>             | (5,378,164)   |
| Interest paid   | <b>(582,760)</b>               | (634,750)     |
| Net cash used in operating activities   | <b>(30,707,301)</b>            | (23,722,777)  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                   |                                |               |
| Dividends received  | <b>12,825,348</b>              | 5,811,363     |
| Interest received   | <b>33,126,829</b>              | 22,170,948    |
| Proceeds from sale/maturities of available-for-sale financial assets (Note 6) | <b>171,906,187</b>             | 172,115,043   |
| Acquisitions of:  |                                |               |
| Available-for-sale financial assets ( Note 6)                                 | <b>(270,570,107)</b>           | (487,050,866) |
| Property and equipment (Note 10)  | <b>(5,046,949)</b>             | (368,494)     |
| Net cash used in investing activities   | <b>(57,758,692)</b>            | (287,322,006) |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                              | <b>(88,465,993)</b>            | (311,044,783) |
| <b>CASH AND CASH EQUIVALENTS</b>  |                                |               |
| <b>AT BEGINNING OF YEAR</b> (Note 4)  | <b>493,039,562</b>             | 804,084,345   |
| <b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b> (Note 4)                      | <b>₱404,573,569</b>            | ₱493,039,562  |

*See accompanying Notes to Financial Statements.*





# ALLIEDBANKERS INSURANCE CORPORATION

---

## NOTES TO FINANCIAL STATEMENTS

---

### 1. Corporate Information

Alliedbankers Insurance Corporation (the Company) was registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 2010 primarily to engage in the business of nonlife insurance, indemnifying others against loss, damage or liability arising from unknown or contingent events and to act as agent to other insurance or surety companies, or any of its branches, including life insurance. It includes lines such as health, accident, fire and allied lines, motor vehicle, casualty, surety, marine cargo, marine hull, comprehensive liability insurance and allied risks.

The registered office address of the Company is 17th Floor, Federal Tower Condominium, Dasmariñas corner Muelle de Binondo, Binondo, Manila.

The accompanying financial statements were authorized for issue by the Board of Directors (BOD) on April 13, 2016.

---

### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The financial statements of the Company have been prepared on a historical cost basis, except for available-for-sale (AFS) financial assets which have been measured at fair value. The financial statements are presented in Philippine Peso (₱) which is also the Company's functional currency. All amounts are rounded off to the nearest peso unit, unless otherwise indicated.

#### Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

#### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial years except for the adoption of the following new and amended PFRS and Philippine Interpretations of International Financial Reporting Interpretation Committee (IFRIC) interpretations which became effective beginning January 1, 2015. Except as otherwise stated, the adoption of these new and amended standards and Philippine Interpretations did not have any impact on the financial statements.

- Philippine accounting Standards (PAS) 19, *Employee Benefits - Defined Benefit Plans: Employee Contributions (Amendments)*

PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. This amendment is effective for annual periods beginning on or after January 1, 2015. This amendment is not applicable for the company does not have defined benefit plan with contribution from employee or third parties.



Annual Improvements to PFRSs 2010-2012 cycle

The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Company.

- *PFRS 2, Share-based Payment – Definition of Vesting Condition*  
This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:
  - A performance condition must contain a service condition
  - A performance target must be met while the counterparty is rendering service
  - A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group
  - A performance condition may be a market or non-market condition
  - If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.
  
- *PFRS 3, Business Combinations – Accounting for Contingent Consideration in a Business Combination*  
The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). The Company shall consider this amendment for future business combinations.
  
- *PFRS 8, Operating Segments – Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets*  
The amendments are applied retrospectively and clarify that:
  - An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'
  - The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.
  
- *PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets – Revaluation Method – Proportionate Restatement of Accumulated Depreciation and Amortization*  
The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.
  
- *PAS 24, Related Party Disclosures – Key Management Personnel*  
The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services.

Annual Improvements to PFRSs 2011-2013 cycle

The Annual Improvements to PFRSs (2011-2013 cycle) are effective for annual periods beginning on or after January 1, 2015 and are not expected to have a material impact on the Company.



- *PFRS 3, Business Combinations - Scope Exceptions for Joint Arrangements*  
The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:
  - Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
  - This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.
- *PFRS 13, Fair Value Measurement - Portfolio Exception*  
The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39.
- *PAS 40, Investment Property*  
The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment).

#### Future Changes Accounting Policies

The Company will adopt the following new and amended standards and Philippine Interpretations enumerated below when these become effective. Except as otherwise indicated, the Company does not expect the adoption of these new and amended PFRS and Philippine Interpretations to have significant impact on its financial statements.

- *PFRS 9, Financial Instruments: Classification and Measurement*  
PFRS 9 (2010 version) reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, *Financial Instruments: Recognition and Measurement*. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through other comprehensive income (OCI) or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO. The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Company's financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

PFRS 9 (2010 version) is effective for annual periods beginning on or after January 1, 2015. This mandatory adoption date was moved to January 1, 2018 when the final version of



PFRS 9 was adopted by the Philippine Financial Reporting Standards Council (FRSC). Such adoption, however, is still for approval by the Board of Accountancy (BOA).

- Philippine Interpretation IFRIC 15, *Agreements for the Construction of Real Estate*

This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11 or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The SEC and the FRSC have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board (IASB) and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed.

*Effective in 2016*

- PAS 1, *Presentation of Financial Statements – Disclosure Initiative*

The amendments clarify the materiality requirements in PAS 1 that entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures or functions. It also clarify that specific line items in the statement(s) of profit or loss and OCI and the statement of financial position may be disaggregated; that entities have flexibility as to the order in which they present the notes to financial statements; that the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss. And for additional subtotals presented in the statement of profit or loss and OCI, line items should be presented to reconcile any such subtotals with the subtotals or totals currently required in PFRS for such statement. This amendment is expected to have an impact on presentation of Company's financial statements only.

- PAS 16, *Property, Plant and Equipment*, and PAS 38, *Intangible Assets – Clarification of Acceptable Methods of Depreciation and Amortization* (Amendments)

The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. The amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will not have any impact on the Company's financial statements since the company does not have any intangible assets.

- PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture – Bearer Plants* (Amendments)

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of



bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Company as the Company does not have any bearer plants.

- *PAS 27, Separate Financial Statements – Equity Method in Separate Financial Statements (Amendments)*  
The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The amendments are effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will not have any impact on the Company’s financial statements.
- *PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*  
These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after 1 January 2016.
- *PFRS 11, Joint Arrangements – Accounting for Acquisitions of Interests in Joint Operations (Amendments)*  
The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are does not have any impact to the Company.

- *PFRS 14, Regulatory Deferral Accounts*  
PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral



account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Company is an existing PFRS preparer, this standard would not apply.

#### Annual Improvements to PFRSs 2012-2014 cycle

The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Company.

- *PFRS 5, Non-current Assets Held for Sale and Discontinued Operations – Changes in Methods of Disposal*  
The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification.
- *PFRS 7, Financial Instruments: Disclosures – Servicing Contracts*  
PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments.
- *PFRS 7 - Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*  
This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report.
- *PAS 19, Employee Benefits – regional market issue regarding discount rate*  
This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used.
- *PAS 34, Interim Financial Reporting – disclosure of information ‘elsewhere in the interim financial report’*  
The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report (e.g., in the management commentary or risk report).



*Effective in 2017*

- PAS 12, *Income Taxes – Recognition of deferred tax assets for unrealised losses*  
These amendments clarify that unrealised losses on debt instruments measured at fair value and measured at cost for tax purposes give rise to a deductible temporary difference regardless of whether the debt instrument's holder expects to recover the carrying amount of the debt instrument by sale or by use. It also clarifies that the carrying amount of an asset does not limit the estimation of probable future taxable profits and estimates for future taxable profits exclude tax deductions resulting from the reversal of deductible temporary differences. And lastly, any entity assesses a deferred tax asset in combination with other deferred tax assets. Where tax law restricts the utilisation of tax losses, an entity would assess a deferred tax asset in combination with other deferred tax assets of the same type. Effective for annual periods beginning on or after January 1, 2017, with early adoption permitted. These amendments are not expected to have any impact to the Company's financial statements.

*Effective in 2018*

- PFRS 9, *Financial Instruments – Hedge Accounting* and amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version)  
PFRS 9 (2013 version) already includes the third phase of the project to replace PAS 39 which pertains to hedge accounting. This version of PFRS 9 replaces the rules-based hedge accounting model of PAS 39 with a more principles-based approach. Changes include replacing the rules-based hedge effectiveness test with an objectives-based test that focuses on the economic relationship between the hedged item and the hedging instrument, and the effect of credit risk on that economic relationship; allowing risk components to be designated as the hedged item, not only for financial items but also for non-financial items, provided that the risk component is separately identifiable and reliably measurable; and allowing the time value of an option, the forward element of a forward contract and any foreign currency basis spread to be excluded from the designation of a derivative instrument as the hedging instrument and accounted for as costs of hedging. PFRS 9 also requires more extensive disclosures for hedge accounting.

PFRS 9 (2013 version) has no mandatory effective date. The mandatory effective date of January 1, 2018 was eventually set when the final version of PFRS 9 was adopted by the FRSC. The adoption of the final version of PFRS 9, however, is still for approval by BOA.

The adoption of PFRS 9 is not expected to have any significant impact on the Company's financial statements.

- PFRS 9, *Financial Instruments* (2014 or final version)  
In July 2014, the final version of PFRS 9, *Financial Instruments*, was issued. PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of PFRS 9 is permitted if the date of initial application is before February 1, 2015.

The adoption of PFRS 9 is not expected to have any significant impact on the Company's financial statements.



- *IFRS 15, Revenue from Contracts with Customers*

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted. The Company is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

*Effective in 2019*

- *IFRS 16, Leases*

IFRS 16 specifies how an IFRS reporter will recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17.

IFRS 16 was issued in January 2016 and applies to annual reporting periods beginning on or after 1 January 2019. The adoption of PFRS 16 is not expected to have any significant impact on the Company's financial statements.

Product Classification

Insurance contracts are defined as those contracts under which the Company (the insurer) accepts significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Company defines significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable. Investment contracts mainly transfer financial risk but can also transfer insignificant insurance risk.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts can however be reclassified as insurance contracts after inception if the insurance risk becomes significant.

Fair Value Measurement

The Company measures financial instrument at fair value at each reporting period. Also, fair values of financial assets measured at amortized cost are disclosed in Note 23.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.





The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- *Level 1* - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- *Level 2* - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- *Level 3* - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Cash and Cash Equivalents

Cash and cash equivalents are carried in the statement of financial position at face amount or nominal amount. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and that are subject to an insignificant risk of changes in value and are free of any encumbrances.

#### Short-term Investments

Short-term investments are short-term placements with maturities of more than three months but less than one year from date of acquisition. These earn interest at the respective short-term investment rates.

#### Insurance Receivables

Insurance receivables are recognized on policy inception dates and measured on initial recognition at the fair value of the consideration receivable for the period of coverage. Subsequent to initial recognition, insurance receivables are measured at amortized cost. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the profit or loss. Insurance receivables are derecognized following the derecognition criteria of financial assets.



## Financial Instruments

### *Date of recognition*

Financial instruments are recognized on the date when the Company becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date.

### *Initial recognition*

Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in the case of a liability, the initial measurement of financial assets includes transaction costs except for financial assets at fair value through profit or loss (FVPL). The Company classifies its financial assets in the following categories: AFS investments, and loans and receivables. The Company classifies its financial liabilities as other financial liabilities. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting period.

As of December 31, 2015 and 2014, the Company's financial instruments are of the nature of AFS financial assets, loans and receivables and other financial liabilities.

### *Day 1 difference*

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a 'Day 1' profit or loss) in the statement of income unless it qualifies for recognition as some other type of asset. In cases where an unobservable data is used, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the 'Day 1' profit or loss amount.

### *AFS financial assets*

AFS financial assets are those which are designated as such or do not qualify to be classified as financial assets at FVPL, Held-to-maturity (HTM) financial assets or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. They include government securities, equity investments, and private debt instruments.

After initial measurement, AFS financial assets are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in earnings. Interest earned on holding AFS financial assets are reported as interest income using the effective interest rate. Dividends earned on holding AFS financial assets are recognized in profit or loss when the right of the payment has been established. The unrealized gains and losses arising from the fair valuation of AFS financial assets are reported as "Reserve for fluctuation on available-for-sale financial assets" in the equity section of the statement of financial position. The losses arising from impairment of such investments are recognized as provisions for impairment losses in the statement of income.



When the security is disposed of, the cumulative gain or loss previously recognized in other comprehensive income is recognized as “Gain (loss) on sale of AFS financial assets” in the statement of income.

When the fair value of AFS financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these investments are carried at cost, less any allowance for impairment loss.

#### *Loans and receivables*

Loans and receivables are nonderivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held-for-trading, nor designated as AFS financial assets or as financial assets at FVPL. This accounting policy relates to the statement of financial position captions “Cash and cash equivalents”, “Short-term investments”, “Insurance receivables”, “Loans and receivables” and “Accrued income”.

After initial measurement, the loans and receivables are subsequently measured at amortized cost using the effective interest rate method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization is included under “Interest expense” in the statement of income. The losses arising from impairment of such loans and receivables are recognized in the statement of income.

#### *Other financial liabilities*

Issued financial instruments or their components, which are not designated as financial liabilities at FVPL, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to exchange financial assets or liabilities with the holder under conditions that are potentially unfavorable to the Company.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Any effects of restatement of foreign currency-denominated liabilities are recognized in the statement of income.

This accounting policy relates to the statement of financial position captions: “Insurance contract liabilities”, “Insurance payables” and “Accounts payable and accrued expenses” that meet the above definition (other than liabilities covered by other accounting standards, such as pension liability and income tax payable).

#### Classification of Financial Instruments Between Debt and Equity

A financial instrument is classified as debt if it has a contractual obligation to:

- deliver cash or another financial asset to another entity, or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Company.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability. Financial instruments are classified as liability or equity in accordance with the substance of the



contractual agreement. Interests, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instrument classified as other comprehensive income are charged directly to other comprehensive income net of any related income tax benefits.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### Impairment of Financial Assets

The Company assesses at every end of the reporting date whether a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower, or a group of borrowers, is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *Loans and receivables*

For loans and receivables carried at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

#### *AFS financial assets carried at fair value*

In case of equity investments classified as AFS, impairment indicators would include a significant or prolonged decline in the fair value of the investments below cost. Where there is evidence of impairment, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the statement of income) is removed from other comprehensive income and recognized in the statement of income. Impairment losses on equity investments are not reversed through the statement of income. Increases in fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as AFS, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss and is recorded as part of "Investment income" in the statement of income. If, in a subsequent period, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment



loss was recognized in the statement of income, the impairment loss is reversed through the statement of income.

*AFS financial assets carried at cost*

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

Derecognition of Financial Assets and Liabilities

*Financial asset*

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Company has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset or has entered into a 'pass-through' arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of the consideration that the Company could be required to repay.

*Financial liability*

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

Reinsurance

The Company cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets include balances recoverable from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence shows that the Company may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurer can be measured reliably. The impairment loss is recorded in the statement of income.



Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.

The Company also assumes reinsurance risk in the normal course of business. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies, which are included under "Insurance payables" in the statement of financial position. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired, or when the contract is transferred to another party.

#### Deferred Acquisition Costs and Deferred Reinsurance Commission

Costs that vary with and are primarily related to the acquisition of new and renewal insurance contracts are deferred and charged against income using the 24th method except for marine cargo where the deferred acquisition costs pertains to the commissions for the last two months of the year. The unamortized acquisition costs are shown in the assets section of the statement of financial position as "Deferred acquisition costs". Reinsurance commissions are deferred and shown in the liabilities section of the statement of financial position as "Deferred reinsurance commission", subject to the same amortization method as the related acquisition costs.

#### Property and Equipment

Property and equipment are stated at cost, net of accumulated depreciation and any impairment in value. The initial cost of property and equipment comprises its purchase price, including any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged against the statement of income during the reporting period in which they are incurred.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

|  | Years |
|--|-------|
| Condominium units                              | 50    |
| Furniture, fixtures and equipment              | 10    |
| Electronic and Data Processing (EDP) equipment | 5-10  |
| Transportation equipment                       | 3-5   |

The assets' residual values, estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that the method, residual value and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the



carrying amount of the item) is included in the statement of income in the year the item is derecognized.

#### Impairment of Nonfinancial Assets

At each reporting period, the Company assesses whether there is any indication that nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Company makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed for the cash generating unit to which the asset belongs. Where the carrying amount of an asset (or cash generating unit) exceeds its recoverable amount, the asset (or cash generating unit) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash generating unit).

An impairment loss is charged against operations in the year in which it arises, unless the asset is carried at revalued amount, in which case the impairment loss is charged to the revaluation increment of the said asset in the statement of comprehensive income.

For nonfinancial assets excluding goodwill, an assessment is made at each end of the reporting period as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior periods. Such reversal is recognized in the statement of income unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase in the statement of other comprehensive income. After such reversal, the depreciation and amortization expense is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Creditable Withholding taxes

Creditable withholding taxes, which are presented under "Other assets" in the statements of financial position, represent taxes withheld by customers upon collection. Creditable withholding taxes are being applied for payment of the Company's income tax due.

#### Insurance Contract Liabilities

Insurance contract liabilities are recognized when contracts are entered into and premiums are charged.

#### *Claims provision and incurred but not reported (IBNR) losses*

Outstanding claims are based on the estimated ultimate cost of all claims incurred but not settled at the end of the reporting period, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the end of the reporting period. The liability is not discounted for the time value of money and includes provision for claims reported and claims IBNR. The provision for claims liability is based on the independent adjusters' report on the



individual claims and the provision for claims IBNR is calculated based on time experience. No provision for equalization or catastrophic reserves is recognized. The liability is derecognized when the contract is discharged, cancelled or has expired.

*Provision for unearned premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired, is deferred as provision for unearned premiums. Premiums from short-duration insurance contracts are recognized as revenue over the period of contracts using 24th method except for marine cargo where premiums for the last two months are considered earned the following year. The portion of the premiums written that relate to the unexpired periods of the policies at the reporting dates are accounted for as Provision for unearned premiums as part of Insurance contract liabilities and presented in liabilities section of the statements of financial position. The change in the provision for unearned premiums is taken to the statement of income in the order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

*Liability adequacy test*

At each end of the reporting period, liability adequacy tests are performed, to ensure the adequacy of insurance contract liabilities, net of related DAC. In performing the test, current best estimates of future cash flows, claims handling and policy administration expenses are used. Changes in expected claims that have occurred, but which have not been settled, are reflected by adjusting the liability for claims and future benefits. Any inadequacy is immediately charged against the statement of income by establishing an unexpired risk provision for losses arising from the liability adequacy tests. The provision for unearned premiums is increased to the extent that the future claims and expenses in respect of current insurance contracts exceed future premiums plus the current provision for unearned premiums.

Pension Cost

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset.





Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### Equity

##### *Capital stock*

Capital stock represents the value of shares that have been issued at par.

##### *Contributed surplus*

Contributed surplus represents the original contribution of the stockholders of the Company, in addition to the paid-up capital stock.

##### *Retained earnings*

Retained earnings represent the cumulative balance of net income or loss of the Company, net of any dividend distribution.

#### Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits associated with the transaction will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

##### *Premiums*

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method, except for marine cargo where the provision for unearned premiums pertains to the premiums for the last two months of the year. The gross premiums written for marine cargo insurance policies for the first ten months of the year and the last two months of the preceding year are recognized as premium income in the current year. The portion of the premiums written that relate to the unexpired periods of the policies at the end of the reporting period and the last two months of marine cargo policies are accounted for as provision for unearned premiums and is presented under "Insurance contract liabilities" in the liabilities section of the statement of financial position. The related reinsurance premiums that pertain to the unexpired periods at reporting date are accounted for as deferred reinsurance premiums shown under "Reinsurance assets" in the assets section of the statement of financial position. The net



changes in these accounts between each end of the reporting periods are charged against or credited to income for the year.

*Commission income*

Commissions earned from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method, except for marine cargo insurance contracts where the deferred portion pertains to the commissions for the last two months of the year. The portion of the commissions that relates to the unexpired periods of the policies at the end of the reporting period is accounted for as “Deferred reinsurance commissions” and presented in the liabilities section of the statement of financial position.

*Interest income*

Interest income is recognized in the statement of income as it accrues, taking into account the effective yield of the asset. Interest income includes the amortization of any discount or premium using the effective interest rate method.

*Dividend income*

Dividend income is recognized when the shareholders’ right to receive the payment is established.

*Other income*

Income from other sources is recognized when earned.

*Benefits and claims*

Gross benefits and claims consist of benefits and claims paid to policyholders and changes in the gross valuation of insurance contract liabilities, except for gross changes in the provision for unearned premiums which are included in net earned premiums. It further includes internal and external claims handling cost that are directly related to the processing and settlement of claims.

General and Administrative Expenses

Expense is recognized when decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen and expense can be measured reliably. The following specific recognition criteria must also be met before revenue is recognized:

*Commission expenses*

Commissions incurred from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method, except for marine cargo insurance contracts where the deferred portion pertains to the commissions for the last two months of the year. The portion of the commissions that relates to the unexpired periods of the policies at reporting date is accounted for as “Deferred Acquisition Cost” and presented in the asset section of the statement of financial position.

*Underwriting expense*

Underwriting expense is recognized in the statement of income as they are incurred.

*Interest expense*

Interest expense is recognized as incurred, taking into account the effective yield of the liabilities.

Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.



A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual term, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

A lease where the lessor retains substantially all the risks and benefits of ownership of the asset is classified as an operating lease

#### Income Tax

Income tax for the year consists of current and deferred tax. Income tax is determined in accordance with Philippine tax laws. Income tax is recognized in the statement of income, except to the extent that it relates to items recognized directly in equity or other comprehensive income. Tax on these items is recognized in the statement of comprehensive income.

#### *Current tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute this amount are those that have been enacted or substantially enacted as of the end of the reporting period.

#### *Deferred tax*

Deferred tax is provided, using the liability method, on all temporary differences, with certain exceptions, at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable profit will be available against which the deductible temporary differences and carryforward of unused tax credits from excess MCIT and NOLCO can be utilized.

The carrying amount of deferred tax assets is reviewed at each end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each end of the reporting period and are recognized to the extent that it has become probable that future taxable profit will allow all or part of the deferred tax assets to be recovered.

Current income tax and deferred income tax relating to items recognized directly in the statement of comprehensive income are likewise recognized in the statement of comprehensive income.



Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted as of end of the reporting period. Movements in the deferred income tax assets and liabilities arising from changes in the rates are charged against or credited to operations for the period.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Value-added Tax (VAT)

Revenue, expenses and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the tax authority is included as part of “Accounts payable and accrued expenses” in the statement of financial position.

#### Foreign Currency Transactions and Translations

Transactions in foreign currencies are initially recorded at the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the end of the reporting period. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. All foreign exchange differences are recognized in profit or loss, except where it relates to equity securities where gains or losses are recognized in other comprehensive income.

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, and when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Where discounting is used, the increase in the provision due to the passage of time is recognized as a borrowing cost.

#### Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

#### Events After the Reporting Date

Post year-end events that provide additional information about the Company’s position at end of the reporting period (adjusting event) are reflected in the financial statements. Post year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.



---

### 3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in accordance with PFRS requires the Company to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be determinable under the circumstances.

#### Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimates and assumptions, which have the most significant effect on the amounts recognized in the financial statements.

#### *Product classification*

The Company has determined that the insurance policies have significant insurance risks and therefore meet the definition of insurance contracts and should be accounted for as such.

#### *Operating lease commitments - Company as lessee*

The Company has entered into commercial property leases with various lessors. The Company has determined that the lessors retain all the significant risks and rewards of ownership of the leased properties thus accounts for them as operating leases. The future minimum rentals payable under noncancellable operating leases amounted to ₱0.46 million and ₱0.55 million as of December 31, 2015 and 2014, respectively (see Note 25).

#### Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### *Valuation of insurance contract liabilities*

Estimates have to be made both for the expected ultimate cost of claims reported at the end of the reporting date and for the expected ultimate cost of claims IBNR at the end of the reporting date. It can take a significant period of time before the ultimate claim cost can be established with certainty and for some types of policies, claims IBNR form the majority of the claims provision.

At each reporting date, prior year claims estimates are assessed for adequacy and any changes made are charged to provision. Insurance claims liabilities are not discounted for the time value of money.

The carrying value of claims reported and IBNR included in the insurance contract liabilities account amounted to ₱195.76 million and ₱199.12 million as of December 31, 2015 and 2014, respectively (see Note 13).

#### *Impairment of AFS financial assets*

The Company assesses its AFS financial assets for impairment when there has been a significant or prolonged decline in the fair value below cost. This determination of what is significant or prolonged requires judgment. The Company treats 'significant' generally as 30% or more of the



original cost of investment, and 'prolonged' as being more than twelve (12) months. In making this judgment, the Company evaluates, among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

The carrying value of the Company's AFS equity financial assets amounted to ₱276.82 million and ₱249.41 million as of December 31, 2015 and 2014, respectively (see Note 6).

*Estimation of allowance for impairment on loans and receivables*

The Company reviews its loans and receivables and AFS financial assets at each reporting date to assess whether an allowance for impairment should be recorded in the statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Company's relationship with the debtor, the debtor's payment behavior and known market forces. The Company reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis.

The amount and timing of recorded expenses for any period would differ if the Company made different judgments or utilized different estimates. An increase in allowance for impairment losses would increase recorded expenses and decrease the assets' carrying values.

The carrying value of insurance receivables amounted to ₱133.98 million and ₱137.56 million as of December 31, 2015 and 2014, respectively (see Note 5). The allowance for impairment losses amounted ₱8.75 million and 7.87 million as of December 31, 2015 and 2014, respectively.

As of December 31, 2015 and 2014, the carrying value of loans and receivables amounted to ₱16.37 million and ₱3.34 million, respectively. The Company did not recognize impairment loss on loans and receivables in 2015 and 2014 (see Note 6).

*Estimation of useful lives of property and equipment*

The Company reviews annually the estimated useful lives of property and equipment based on expected asset utilization. It is possible that future results of operations could be materially affected by changes in these estimates. A reduction in the estimated useful lives of property and equipment would increase recorded depreciation and amortization expense and decrease the related asset accounts.

As of December 31, 2015 and 2014, the carrying value of property and equipment amounted to ₱21.60 million and ₱18.93 million, respectively (see Note 10).

*Impairment of property and equipment*

The Company assesses the impairment of its property and equipment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.



The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets; and
- significant negative industry or economic trends.

As of December 31, 2015 and 2014, the carrying value of property and equipment amounted to ₱21.60 million and ₱18.93 million, respectively. The Company did not recognize impairment loss on its property and equipment in 2015 and 2014 (see Note 10).

*Recognition of deferred tax assets*

Deferred income tax assets are recognized for all deductible temporary differences to the extent that it is probable that the taxable profit will be available against which these can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies.

As of December 31, 2015 and 2014, the Company recognized deferred tax assets amounting to ₱23.67 million and ₱17.48 million, respectively (see Note 22).

*Pension benefits*

The determination of obligation and cost of pension benefits is dependent on the selection of certain assumptions used in calculating such amounts. Those assumptions include, among others, discount rate and salary increase rate. In accordance with PFRS, actual results that differ from the Company's assumptions are recognized outright in the statement of comprehensive income. While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the pension obligation.

As of December 31, 2015 and 2014, net pension liability amounted to ₱22.27 million and ₱34.77 million, respectively (see Note 21).

*Contingencies*

The Company is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with the legal counsels and based upon an analysis of potential results. The Company does not believe these proceedings will have a material adverse effect on the Company's financial position.

---

#### 4. Cash and Cash Equivalents

This account consists of:

|                            | 2015                | 2014         |
|----------------------------|---------------------|--------------|
| Cash on hand               | <b>₱20,900</b>      | ₱20,900      |
| Cash in banks (Note 24)    | <b>127,670,346</b>  | 83,909,106   |
| Cash equivalents (Note 24) | <b>276,882,323</b>  | 409,109,556  |
|                            | <b>₱404,573,569</b> | ₱493,039,562 |



Cash in banks earns interest at the respective bank deposit rates. Cash equivalents are made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earned interest at annual rates that ranged from 1% to 4.5% in 2015 and 0.88% to 1.00 % in 2014 (see Note 18).

## 5. Insurance Receivables

This account consists of:

|  | 2015                | 2014         |
|--|---------------------|--------------|
| Premiums receivable                    | ₱114,565,031        | ₱120,549,788 |
| Due from ceding companies              | 12,768,601          | 7,559,648    |
| Funds held by ceding companies         | 9,865,193           | 13,242,481   |
| Reinsurance recoverable on paid losses | 5,529,843           | 4,087,222    |
|  | <b>142,728,668</b>  | 145,439,139  |
| Less allowance for impairment losses   | 8,745,292           | 7,874,145    |
|  | <b>₱133,983,376</b> | ₱137,564,994 |

As of December 31, 2015 and 2014, allowance for doubtful accounts for insurance receivables determined on an individual basis follows:

|                                  | 2015                |                           |  |            |
|----------------------------------|---------------------|---------------------------|--|------------|
|                                  | Premiums receivable | Due from ceding companies | Reinsurance recoverable on paid losses | Total      |
| Balance at beginning/end of year | ₱3,728,047          | ₱852,181                  | ₱3,293,917                             | ₱7,874,145 |
| Provision                        | 871,147             | —                         | —                                      | 871,147    |
| Balance at end of year           | 4,599,194           | 852,181                   | 3,293,917                              | 8,745,292  |
| Individually impaired            | ₱4,599,194          | ₱852,181                  | ₱3,293,917                             | ₱8,745,292 |

|                                  | 2014                |                           |  |            |
|----------------------------------|---------------------|---------------------------|--|------------|
|                                  | Premiums receivable | Due from ceding companies | Reinsurance recoverable on paid losses | Total      |
| Balance at beginning/end of year | ₱3,728,047          | ₱852,181                  | ₱3,293,917                             | ₱7,874,145 |
| Individually impaired            | ₱3,728,047          | ₱852,181                  | ₱3,293,917                             | ₱7,874,145 |

An impairment loss of ₱0.87 million was recognized in 2015.

## 6. Financial Assets

As of December 31, 2015 and 2014, the Company's financial assets are summarized by measurement categories as follows:

|                       | 2015                | 2014         |
|-----------------------|---------------------|--------------|
| AFS financial assets  | ₱882,135,342        | ₱790,377,530 |
| Loans and receivables | 16,371,346          | 3,343,271    |
|                       | <b>₱898,506,688</b> | ₱793,720,801 |





The assets included in each of the categories above are detailed as follow:

a. *AFS financial assets*

This account consists of:

|  | 2015                | 2014         |
|--|---------------------|--------------|
| <b>Quoted securities</b> - at fair value   |                     |              |
| Government debt securities   |                     |              |
| Local currency   | <b>₱153,819,208</b> | ₱152,200,308 |
| Private debt securities  |                     |              |
| Local currency   | <b>315,793,680</b>  | 253,069,239  |
| Listed equity securities   |                     |              |
| Common shares- net of impairment loss of<br>₱17.65 million and ₱2.48 million in 2015<br>and 2014, respectively | <b>276,824,077</b>  | 249,409,606  |
|  | <b>746,436,965</b>  | 654,679,153  |
| <b>Unquoted securities</b>   |                     |              |
| Private debt securities - at fair value  | <b>134,678,377</b>  | 134,678,377  |
| Common shares - at cost  | <b>1,020,000</b>    | 1,020,000    |
|  | <b>₱882,135,342</b> | ₱790,377,530 |

The costs of AFS investments are as follows:

|                            | 2015                | 2014         |
|----------------------------|---------------------|--------------|
| <b>Quoted securities</b>   |                     |              |
| Government debt securities |                     |              |
| Local currency             | <b>₱153,333,009</b> | ₱153,556,813 |
| Private debt securities    |                     |              |
| Local currency             | <b>320,310,856</b>  | 249,821,046  |
| Listed equity securities   |                     |              |
| Common shares              | <b>275,494,638</b>  | 259,030,420  |
|                            | <b>749,138,503</b>  | 662,408,279  |
| <b>Unquoted securities</b> |                     |              |
| Private debt securities    | <b>128,000,000</b>  | 128,000,000  |
| Common shares              | <b>1,020,000</b>    | 1,020,000    |
|                            | <b>₱878,158,503</b> | ₱791,428,279 |

The carrying values of AFS financial assets have been determined as follows:

|                             |                      |
|-----------------------------|----------------------|
| At December 31, 2013        | ₱478,853,531         |
| Additions                   | 487,050,866          |
| Disposals / maturities      | (172,115,043)        |
| Amortization of premium     | (566,128)            |
| Unrealized fair value gain  | (2,845,696)          |
| At December 31, 2014        | <b>₱790,377,530</b>  |
| Additions                   | <b>270,570,107</b>   |
| Disposals/ maturities       | <b>(171,906,187)</b> |
| Amortization of premium     | <b>(1,189,612)</b>   |
| Unrealized fair value loss  | <b>(5,716,496)</b>   |
| <b>At December 31, 2015</b> | <b>₱882,135,342</b>  |



In 2015 and 2014, impairment loss recognized pertains to investments in various listed equity securities amounting to ₱17.65 million and ₱0.81 million, respectively.

The rollforward analysis of the reserve for fluctuation on AFS financial assets is as follows:

|   | 2015         | 2014         |
|---|--------------|--------------|
| Balance at beginning of year                                      | (₱1,050,749) | ₱13,759,829  |
| Unrealized fair value loss on available-for-sale financial assets | (5,716,496)  | (2,845,696)  |
| Transferred to profit or loss                                     |              |              |
| Impairment loss (Note 18)   | 17,653,750   | 811,405      |
| Realized gain on sale of AFS financial assets                     | (6,909,666)  | (12,776,287) |
| Balance at end of year  | ₱3,976,839   | (₱1,050,749) |

*b. Loans and receivables*

Loans and receivables include advances to employees, which are to be reimbursed by the indebted employees and accrued investment income.

---

**7. Accrued Income**

This account consists of accrued dividend interest income pertaining mainly to interests arising from cash and cash equivalents and AFS financial assets.

---

**8. Reinsurance Assets**

This account consists of:

|  | 2015         | 2014         |
|--|--------------|--------------|
| Reinsurance recoverable on unpaid losses (Note 13) | ₱135,609,063 | ₱110,915,936 |
| Deferred reinsurance premiums (Note 13)            | 115,084,064  | 109,598,789  |
|  | ₱250,693,127 | ₱220,514,725 |

---

**9. Deferred Acquisition Costs and Deferred Reinsurance Commissions**

The rollforward analysis of deferred acquisition costs follows:

|                               | 2015         | 2014         |
|-------------------------------|--------------|--------------|
| Balance at beginning of year  | ₱19,297,237  | ₱15,446,776  |
| Cost deferred during the year | 48,608,499   | 47,175,330   |
| Cost incurred during the year | (54,681,765) | (43,324,869) |
| Balance at end of year        | ₱13,223,971  | ₱19,297,237  |



The rollforward analysis of deferred reinsurance commissions follows:

|                                 | 2015         | 2014         |
|---------------------------------|--------------|--------------|
| Balance at beginning of year    | ₱13,509,566  | ₱9,463,589   |
| Income deferred during the year | 27,013,601   | 30,403,889   |
| Income earned during the year   | (31,816,832) | (26,357,912) |
| Balance at end of year          | ₱8,706,335   | ₱13,509,566  |

#### 10. Property and Equipment- net

The rollforward analysis of this account follows:

|                                 | 2015                 |   |                   |                             | Total              |
|---------------------------------|----------------------|---|-------------------|-----------------------------|--------------------|
|                                 | Condominium<br>Units | Furniture,<br>Fixtures and<br>Equipment | EDP<br>Equipment  | Transportation<br>Equipment |                    |
| <b>Cost</b>                     |                      |   |                   |                             |                    |
| Balance at beginning of year    | ₱24,721,098          | ₱462,692                                | ₱8,673,010        | ₱562,800                    | ₱34,419,600        |
| Additions                       | -                    | 1,098,020                               | 1,197,147         | 2,751,782                   | 5,046,949          |
| Balance at end of year          | 24,721,098           | 1,560,712                               | 9,870,157         | 3,314,582                   | 39,466,549         |
| <b>Accumulated Depreciation</b> |                      |   |                   |                             |                    |
| Balance at beginning of year    | 10,753,677           | 149,764                                 | 4,095,920         | 487,757                     | 15,487,118         |
| Depreciation (Note 20)          | 494,422              | 37,671                                  | 1,562,547         | 288,063                     | 2,382,703          |
| Balance at end of year          | 11,248,099           | 187,435                                 | 5,658,467         | 775,820                     | 17,869,821         |
| <b>Net Book Value</b>           | <b>₱13,472,999</b>   | <b>₱1,373,277</b>                       | <b>₱4,211,690</b> | <b>₱2,538,762</b>           | <b>₱21,596,728</b> |

|                                 | 2014                 |   |                   |                             | Total              |
|---------------------------------|----------------------|---|-------------------|-----------------------------|--------------------|
|                                 | Condominium<br>Units | Furniture,<br>Fixtures and<br>Equipment | EDP<br>Equipment  | Transportation<br>Equipment |                    |
| <b>Cost</b>                     |                      |   |                   |                             |                    |
| Balance at beginning of year    | ₱24,721,098          | ₱440,192                                | ₱8,327,016        | ₱562,800                    | ₱34,051,106        |
| Additions                       | -                    | 22,500                                  | 345,994           | -                           | 368,494            |
| Balance at end of year          | 24,721,098           | 462,692                                 | 8,673,010         | 562,800                     | 34,419,600         |
| <b>Accumulated Depreciation</b> |                      |   |                   |                             |                    |
| Balance at beginning of year    | 10,259,255           | 118,346                                 | 2,538,230         | 375,198                     | 13,291,029         |
| Depreciation (Note 20)          | 494,422              | 31,418                                  | 1,557,690         | 112,559                     | 2,196,089          |
| Balance at end of year          | 10,753,677           | 149,764                                 | 4,095,920         | 487,757                     | 15,487,118         |
| <b>Net Book Value</b>           | <b>₱13,967,421</b>   | <b>₱312,928</b>                         | <b>₱4,577,090</b> | <b>₱75,043</b>              | <b>₱18,932,482</b> |

The cost of fully depreciated property and equipment still in use amounted to ₱3.08 million and ₱1.64 million as of December 31, 2015 and 2014, respectively.

#### 11. Other Assets

This account consists of:

|                                     | 2015        | 2014        |
|-------------------------------------|-------------|-------------|
| Creditable withholding taxes (CWTs) | ₱23,399,748 | ₱34,202,175 |
| Escrow fund                         | 40,000,000  | 30,000,000  |
| Security Deposit – LTO              | 5,000,000   | -           |
| Input VAT                           | 3,278,003   | 3,287,382   |
| Miscellaneous Deposits              | 1,131,635   | 1,089,138   |
| Deferred Input VAT<br>(forward)     | 987,416     | 557,365     |



|                  | 2015               | 2014               |
|------------------|--------------------|--------------------|
| Prepaid expenses | 333,876            | 681,843            |
| Others           | 1,239,225          | 61,387             |
|                  | <b>₱75,369,903</b> | <b>₱69,879,290</b> |

CWTs pertain to the excess of payments made against current income tax due which can be claimed against income tax in future periods. CWTs applied for payment of the Company's income tax due in 2015 and 2014 amounted to ₱10.8 million and ₱3.04 million, respectively.

The escrow funds was established in pursuant to the requirement of Land Transportation Franchising and Regulatory Board (LTFRB) wherein the Company, being accredited for the Personal Passenger Accident Insurance Program (PPAI), is required to establish an escrow to guaranty the payment of the claims of insured Public Utility Vehicles. In 2015 and 2014 the escrow agreement were entered into by the Company, LTFRB, and PNB Trust Banking Group (escrow agent) amounting to ₱40 million and ₱30 million, respectively.

Input VAT arises from purchases of goods and services from VAT-registered suppliers. The Company will be able to apply the input VAT against output VAT from revenues.

Deposits represents security rent deposits of branches and fund set aside as per the requirement of Supreme Court for the issuance of bonds for the company's assured.

Prepaid expenses pertain to prepayments for various expenses.

Deferred input VAT arises from purchases of goods and services from VAT registered suppliers which were not yet paid as of reporting date.

Others pertain to security fund and stationery and supplies.

---

## 12. Accounts Payable and Accrued Expenses

This account consists of:

|                     | 2015                | 2014                |
|---------------------|---------------------|---------------------|
| Accounts payable    | ₱71,209,019         | ₱56,960,018         |
| Taxes payable       | 22,085,117          | 33,879,768          |
| Commission payable  | 33,871,031          | 31,494,197          |
| Deferred Output VAT | 17,733,528          | 10,660,197          |
| Accrued expenses    | 5,377,089           | 4,248,001           |
| Others              | 2,267,211           | 1,456,159           |
|                     | <b>₱152,542,995</b> | <b>₱138,698,340</b> |

Accounts payable and accrued expenses pertain to operating expenses of the Company which are non-interest bearing and due and demandable. These also include accruals of mid-year bonus and auditor's fees.

Taxes payable pertains to documentary stamps payable, withholding taxes payable, fire service tax payable and other taxes and licenses payable due for settlement.

Commissions payable pertain to agents, brokers and ceding company commissions. These are to be settled within 90 days from policy issuance date.



Deferred output VAT consists of VAT incurred from policy issuances where the corresponding premiums remain unpaid as of reporting date.

Other liabilities mainly consist of payable to the Company's sub-agents which are non-interest bearing and due and demandable.

### 13. Insurance Contract Liabilities

Insurance contract liabilities may be analyzed as follows:

|   | 2015                           |   |                     | 2014                           |   |                     |
|---|--------------------------------|---|---------------------|--------------------------------|---|---------------------|
|   | Insurance Contract Liabilities | Reinsurers' Share of Liabilities (Note 8) | Net                 | Insurance Contract Liabilities | Reinsurers' Share of Liabilities (Note 8) | Net                 |
| Provision for claims reported                       | ₱170,073,287                   | ₱135,609,063                              | ₱34,464,224         | ₱183,745,328                   | ₱110,915,936                              | ₱72,829,392         |
| Provision for claim IBNR                            | 25,684,651                     | –   | 25,684,651          | 15,370,544                     | –   | 15,370,544          |
| Total provision for claims reported and claims IBNR | 195,757,938                    | 135,609,063                               | 60,148,875          | 199,115,872                    | 110,915,936                               | 88,199,936          |
| Provision for unearned premiums (Note 27)           | 183,780,968                    | 115,084,064                               | 68,696,904          | 149,311,626                    | 109,598,789                               | 39,712,837          |
|   | <b>₱379,538,906</b>            | <b>₱250,693,127</b>                       | <b>₱128,845,779</b> | <b>₱348,427,498</b>            | <b>₱220,514,725</b>                       | <b>₱127,912,773</b> |

The provision for claims reported and claims IBNR may be analyzed as follows:

|                                       | 2015                           |                                  |                    | 2014                           |                                  |                    |
|---------------------------------------|--------------------------------|----------------------------------|--------------------|--------------------------------|----------------------------------|--------------------|
|                                       | Insurance Contract Liabilities | Reinsurers' Share of Liabilities | Net                | Insurance Contract Liabilities | Reinsurers' Share of Liabilities | Net                |
| Balance at beginning of year          | ₱199,115,872                   | ₱110,915,936                     | ₱88,199,936        | ₱130,912,932                   | ₱42,480,074                      | ₱88,432,858        |
| Claims incurred during the year       | 119,556,193                    | 100,050,989                      | 19,505,204         | 144,081,572                    | 114,443,828                      | 29,637,744         |
| Claims reversed during the year       | (12,210,307)                   | –                                | (12,210,307)       | –                              | –                                | –                  |
| Claims paid during the year (Note 19) | (121,017,927)                  | (75,357,862)                     | (45,660,065)       | (75,976,132)                   | (46,007,966)                     | (29,968,166)       |
| Increase in IBNR                      | 10,314,107                     | –                                | 10,314,107         | 97,500                         | –                                | 97,500             |
| Balance at end of year                | <b>₱195,757,938</b>            | <b>₱135,609,063</b>              | <b>₱60,148,875</b> | <b>₱199,115,872</b>            | <b>₱110,915,936</b>              | <b>₱88,199,936</b> |

The provision for unearned premiums may be analyzed as follows:

|  | 2015                           |                                  |                    | 2014                           |                                  |                    |
|--|--------------------------------|----------------------------------|--------------------|--------------------------------|----------------------------------|--------------------|
|  | Insurance Contract Liabilities | Reinsurers' Share of Liabilities | Net                | Insurance Contract Liabilities | Reinsurers' Share of Liabilities | Net                |
| Balance at beginning of year               | ₱149,311,626                   | ₱109,598,789                     | ₱39,712,837        | ₱609,488,209                   | ₱548,406,722                     | ₱61,081,487        |
| Policies written during the year (Note 17) | 441,433,863                    | 294,165,464                      | 147,268,399        | 409,062,015                    | 285,629,418                      | 123,432,597        |
| Premiums earned during the year (Note 17)  | (406,964,521)                  | (288,680,189)                    | (118,284,332)      | (869,238,598)                  | (724,437,351)                    | (144,801,247)      |
| Balance at end of year                     | <b>₱183,780,968</b>            | <b>₱115,084,064</b>              | <b>₱68,696,904</b> | <b>₱149,311,626</b>            | <b>₱109,598,789</b>              | <b>₱39,712,837</b> |



#### 14. Insurance Payables

This account consists of:

|                            | 2015               | 2014        |
|----------------------------|--------------------|-------------|
| Premiums due to reinsurers | <b>₱40,407,936</b> | ₱62,987,451 |
| Funds held for reinsurers  | <b>15,987,036</b>  | 21,116,054  |
|                            | <b>₱56,394,972</b> | ₱84,103,505 |

Premiums due to reinsurers represent the reinsurance premiums due and payable by the Company to all its reinsurers whether by treaty or facultative.

Funds held for reinsurers represent the amount pertaining to a certain percentage of the total reinsurance premiums due within one year from date of retention being held by the Company.

The rollforward analysis of insurance payable follows:

|                             | Premiums Due<br>to Reinsurers | Funds Held<br>for Reinsurers | Total              |
|-----------------------------|-------------------------------|------------------------------|--------------------|
| At January 1, 2014          | ₱523,741,086                  | ₱19,619,745                  | ₱543,360,831       |
| Arising during the year     | 285,629,418                   | 21,116,055                   | 306,745,473        |
| Paid during the year        | (746,383,053)                 | (19,619,746)                 | (766,002,799)      |
| <b>At December 31, 2014</b> | <b>₱62,987,451</b>            | <b>₱21,116,054</b>           | <b>₱84,103,505</b> |
| Arising during the year     | 321,002,167                   | 32,507,969                   | 353,510,136        |
| Paid during the year        | (343,581,682)                 | (37,636,987)                 | (381,218,669)      |
| At December 31, 2015        | <b>₱40,407,936</b>            | <b>₱15,987,036</b>           | <b>₱56,394,972</b> |

Interest expense on funds held for reinsurers amounted to ₱0.54 million and ₱0.63 million in 2015 and 2014, respectively.

#### 15. Insurance Contract Liabilities and Reinsurance Assets - Terms, Assumptions and Sensitivities

##### Terms and Conditions

The major classes of general insurance written by the Company include aviation, fire, surety, casualty, and engineering. Risks under these policies usually cover a 12-month period.

For general insurance contracts, claims provisions (comprising provision for claims reported and claims IBNR) are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the reporting date.

The provisions are refined quarterly as part of a regular ongoing process as claims experience develops, certain claims are settled and further claims are reported. Outstanding claims provisions are not discounted for the time value of money.

The measurement process primarily includes projections of future claims through use of historical experience statistics. In certain cases, where there is lack of reliable historical data on which to estimate claims development, relevant benchmarks of similar business are used in developing claims estimates. Claims are usually assessed by loss adjusters.



*Assumptions*

The principal assumption underlying the estimates is the Company's past claims development experience. This includes assumptions in respect of average claim costs and claim numbers for each accident year. Judgment is used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

*Sensitivities*

The general insurance claims provision is sensitive to the above key assumptions. The sensitivity of certain variables such as legislative change and uncertainty in the estimation process is not possible to quantify. Furthermore, because of delays that arise between occurrence of a claim and its subsequent notification and eventual settlement, the outstanding claim provisions are not known with certainty at the reporting date.

Consequently, the ultimate liabilities will vary as a result of subsequent developments. Differences resulting from reassessments of the ultimate liabilities are recognized in subsequent financial statements.

The table below indicates the impact of changes in certain key assumptions in respect of general insurance business whilst other assumptions remain unchanged.

| <b>2015</b>              |                             |   |   |   |
|--------------------------|-----------------------------|---|---|---|
|                          | <b>Change in Assumption</b> | <b>Impact on Gross Insurance Contract Liabilities</b> | <b>Impact on Net Insurance Contract Liabilities</b> | <b>Impact on Income Before Income Tax</b> |
| Average claim costs      | +18.08%                     | P35,393,035   | P24,518,119   | (P24,518,119)                             |
| Average number of claims | +24.36%                     | 8,040,173   | 2,394,507   | (2,394,507)                               |
| <b>2014</b>              |                             |   |   |   |
|                          | <b>Change in Assumption</b> | <b>Impact on Gross Insurance Contract Liabilities</b> | <b>Impact on Net Insurance Contract Liabilities</b> | <b>Impact on Income Before Income Tax</b> |
| Average claim costs      | +3.41%                      | P45,731,959   | P30,323,396   | (P30,323,396)                             |
| Average number of claims | +27.24%                     | 5,731,007   | 3,800,047   | (3,800,047)                               |

The average claim costs and number of claims were based on the Company's claims development experience in the next page.



*Claims development table*

Reproduced below is an exhibit that shows the development of claims over a period of time on a gross and net reinsurance basis:

|  | Gross Insurance Contract Liabilities for 2015 |              |             |                    |                   |                    |                    |                     |
|--|---|--------------|-------------|--------------------|-------------------|--------------------|--------------------|---------------------|
|  | 2009 and prior                                | 2010         | 2011        | 2012               | 2013              | 2014               | 2015               | Total               |
| <b>Estimate of ultimate claim costs</b>  |   |              |             |                    |                   |                    |                    |                     |
| At the end of accident year  | ₱108,428,804                                  | ₱414,313,267 | ₱17,422,811 | ₱158,659,054       | ₱99,479,417       | ₱166,858,732       | ₱114,341,711       | ₱114,341,711        |
| One year later   | 90,363,706                                    | 349,189,352  | 16,701,381  | 119,959,056        | 43,925,203        | 171,858,732        | –                  | 171,858,732         |
| Two years later  | 55,976,148                                    | 347,522,705  | 16,429,841  | 116,320,430        | 42,409,941        | –                  | –                  | 42,409,941          |
| Three years later  | 45,439,659                                    | 347,515,328  | 15,626,838  | 114,701,047        | –                 | –                  | –                  | 114,701,047         |
| Four years later   | 45,448,196                                    | 346,596,806  | 13,897,449  | –                  | –                 | –                  | –                  | 13,897,449          |
| Five years later   | 46,334,901                                    | 346,144,011  | –           | –                  | –                 | –                  | –                  | 346,144,011         |
| Six years later  | 39,655,905                                    | –            | –           | –                  | –                 | –                  | –                  | 39,655,905          |
| Current estimate of cumulative claims  | 39,655,905                                    | 346,144,011  | 13,897,449  | 114,701,047        | 42,409,941        | 171,858,732        | 114,341,711        | 843,008,796         |
| Cumulative payments to date  | 39,655,905                                    | 346,144,011  | 13,897,449  | 102,498,039        | 34,689,924        | 111,526,198        | 24,523,983         | 672,935,509         |
| <b>Total gross insurance contract liabilities in the statement of financial position</b> | <b>₱–</b>                                     | <b>₱–</b>    | <b>₱–</b>   | <b>₱12,203,008</b> | <b>₱7,720,017</b> | <b>₱60,332,534</b> | <b>₱89,817,728</b> | <b>₱170,073,287</b> |

  

|   | Reinsurers' Share on Gross Insurance Contract Liabilities for 2015 |              |            |                    |                   |                    |                    |                     |
|---|--|--------------|------------|--------------------|-------------------|--------------------|--------------------|---------------------|
|   | 2009 and prior   | 2010         | 2011       | 2012               | 2013              | 2014               | 2015               | Total               |
| <b>Estimate of ultimate claim costs</b>   |  |              |            |                    |                   |                    |                    |                     |
| At the end of accident year   | ₱51,225,355  | ₱376,436,037 | ₱3,327,916 | ₱105,514,085       | ₱35,276,406       | ₱103,804,292       | ₱96,399,858        | ₱96,399,858         |
| One year later  | 45,462,102   | 314,307,947  | 2,394,092  | 90,786,440         | 27,535,023        | 105,812,272        | –                  | 105,812,272         |
| Two years later   | 22,317,151   | 314,272,051  | 2,369,643  | 88,792,652         | 29,591,023        | –                  | –                  | 29,591,023          |
| Three years later   | 22,293,945   | 314,258,051  | 2,324,130  | 90,797,712         | –                 | –                  | –                  | 90,797,712          |
| Four years later  | 22,075,657   | 314,233,860  | 1,306,570  | –                  | –                 | –                  | –                  | 1,306,570           |
| Five years later  | 22,174,834   | 313,931,231  | –          | –                  | –                 | –                  | –                  | 313,931,231         |
| Six years later   | 21,077,114   | –            | –          | –                  | –                 | –                  | –                  | 21,077,114          |
| Current estimate of cumulative claims   | 21,077,114   | 313,931,231  | 1,306,570  | 90,797,712         | 29,591,023        | 105,812,272        | 96,399,858         | 658,915,780         |
| Cumulative payments to date   | 21,077,114   | 313,931,231  | 1,306,570  | 77,562,519         | 23,734,413        | 61,337,008         | 24,357,862         | 523,306,717         |
| <b>Total reinsurers' share on gross insurance contract liabilities in the statement of financial position</b> | <b>₱–</b>  | <b>₱–</b>    | <b>₱–</b>  | <b>₱13,235,193</b> | <b>₱5,856,610</b> | <b>₱44,475,264</b> | <b>₱72,041,996</b> | <b>₱135,609,063</b> |





## 16. Equity

The details of this account follow:

|  | 2015                | 2014         |
|--|---------------------|--------------|
| Capital stock - ₱100 par value per share   |                     |              |
| Authorized - 5,000,000 common shares   | <b>₱500,000,000</b> | ₱500,000,000 |
| Issued and outstanding - 3,450,000 common shares (net of subscriptions receivable of ₱62,500,000 in 2015 and 2014) | <b>282,500,000</b>  | 282,500,000  |
| Contributed surplus  | <b>566,615,510</b>  | 566,615,510  |

## 17. Net Earned Premiums

Gross earned premiums on insurance contracts are as follows:

|   | 2015                | 2014         |
|---|---------------------|--------------|
| Gross premiums written                          |                     |              |
| Direct  | <b>₱415,158,387</b> | ₱385,564,770 |
| Assumed   | <b>26,275,476</b>   | 23,497,245   |
| Total gross premiums written                    | <b>441,433,863</b>  | 409,062,015  |
| Gross change in provision for unearned premiums | <b>(34,469,342)</b> | 460,176,583  |
| Total gross earned premiums (Note 13)           | <b>₱406,964,521</b> | ₱869,238,598 |

Reinsurers' share of gross earned premiums on insurance contracts is as follows:

|  | 2015                | 2014         |
|--|---------------------|--------------|
| Reinsurers' share of gross premiums written                          |                     |              |
| Assumed  | <b>₱294,165,464</b> | ₱282,896,795 |
| Direct   | -                   | 2,732,623    |
| Total reinsurers' share of gross premiums written                    | <b>294,165,464</b>  | 285,629,418  |
| Reinsurers' share of gross change in provision for unearned premiums | <b>(5,485,275)</b>  | 438,807,933  |
| Total reinsurers' share of gross earned premiums (Note 13)           | <b>₱288,680,189</b> | ₱724,437,351 |

## 18. Investment Income - net

This account consists of:

|  | 2015                | 2014        |
|--|---------------------|-------------|
| Interest income on:                    |                     |             |
| Cash and cash equivalents (Note 4)     | <b>₱3,499,171</b>   | ₱5,603,185  |
| AFS financial assets                   | <b>29,217,414</b>   | 16,310,865  |
| Dividend income                        | <b>12,825,348</b>   | 5,811,363   |
| Bond Discount                          | <b>915,558</b>      | -           |
| Provision for impairment loss (Note 6) | <b>(17,653,750)</b> | (811,405)   |
|  | <b>₱28,803,741</b>  | ₱26,914,008 |



## 19. Net Insurance Benefits and Claims

Gross insurance contract benefits and claims paid:

|   | 2015                | 2014               |
|---|---------------------|--------------------|
| Insurance contract benefits and claims paid |                     |                    |
| Direct                                      | ₱111,541,779        | ₱66,836,557        |
| Assumed                                     | 9,476,148           | 9,139,575          |
|   | <b>₱121,017,927</b> | <b>₱75,976,132</b> |

Reinsurers' share of gross insurance contracts benefits and claims paid:

|  | 2015               | 2014               |
|--|--------------------|--------------------|
| Reinsurers' share of gross insurance contracts<br>benefits and claims paid (Note 13) |                    |                    |
| Direct insurance   | ₱75,357,862        | ₱39,854,758        |
| Assumed reinsurance  | -                  | 6,153,208          |
|  | <b>₱75,357,862</b> | <b>₱46,007,966</b> |

Gross change in insurance contract liabilities:

|   | 2015                | 2014               |
|---|---------------------|--------------------|
| Change in provision for claims reported |                     |                    |
| Direct insurance                        | ₱58,561,533         | (₱6,297,378)       |
| Assumed reinsurance                     | (72,233,574)        | 74,402,818         |
| Increase in IBNR                        | 10,314,107          | 97,500             |
|   | <b>(₱3,357,934)</b> | <b>₱68,202,940</b> |

Reinsurers' share of gross change in insurance contract liabilities:

|   | 2015               | 2014               |
|---|--------------------|--------------------|
| Reinsurers' share of gross change in provision for<br>claims reported |                    |                    |
| Direct insurance  | ₱100,050,989       | ₱72,000,979        |
| Assumed reinsurance   | (75,357,862)       | (3,565,117)        |
|   | <b>₱24,693,127</b> | <b>₱68,435,862</b> |



## 20. General and Administrative Expenses

This account consists of:

|  | 2015               | 2014               |
|--|--------------------|--------------------|
| Salaries and allowances (Notes 24)         | ₱30,716,669        | ₱32,771,547        |
| Professional and technical development     | 5,019,921          | 1,504,318          |
| Pension expense (Notes 21)                 | 4,849,236          | 5,906,472          |
| Depreciation and amortization (Note 10)    | 2,382,703          | 2,196,089          |
| Taxes and licenses                         | 1,669,702          | 9,785,062          |
| Stationery and supplies                    | 1,143,751          | 897,515            |
| Communication and postage                  | 1,092,514          | 1,143,997          |
| Bureau and association fees                | 1,029,833          | 736,964            |
| Miscellaneous                              | 955,402            | 719,420            |
| Light and water                            | 939,842            | 1,193,787          |
| Provision for doubtful accounts            | 871,147            | -                  |
| Professional fees                          | 865,750            | 745,950            |
| Board meeting expenses and directors' fees | 815,000            | 695,000            |
| Software Maintenance Fee                   | 697,000            | -                  |
| Trust Fees                                 | 693,725            | -                  |
| Social security and other contributions    | 657,595            | 692,098            |
| Premium Expense Trust                      | 645,875            | -                  |
| Supervision Fees & Licenses                | 547,300            | -                  |
| Transportation and travel                  | 486,221            | 495,808            |
| Hospitalization contribution               | 453,816            | 509,005            |
| Other employee benefits                    | 413,886            | 235,909            |
| Advertising                                | 350,825            | 596,817            |
| Marketing expense                          | 308,495            | 394,544            |
| Repairs and maintenance                    | 382,895            | 366,695            |
| Insurance                                  | 278,505            | 50,477             |
| Rent (Note 25)                             | 161,559            | 148,062            |
| Others                                     | 497,712            | 385,727            |
|  | <b>₱58,926,879</b> | <b>₱62,171,263</b> |

## 21. Pension Cost

The Company has an unfunded, noncontributory defined benefit retirement plan covering substantially all of its regular employees.

The following tables summarize the components of retirement costs in the statements of comprehensive income and pension obligation recognized in the statements of financial position:

|  | 2015  |                              |   |
|--|---|------------------------------|---|
|  | Present value of<br>defined benefit<br>obligation | Fair value<br>of plan assets | Total<br>net pension<br>liability (asset) |
| Balance at beginning of the year           | ₱83,350,286                                       | (₱48,579,086)                | ₱34,771,200                               |
| <i>Benefit cost in statement of income</i> |   |                              |   |
| Current service cost                       | 4,806,009   | -                            | 4,806,009                                 |
| Net interest expense (income)              | 1,822,175   | (221,215)                    | 1,600,960                                 |
| Benefits paid                              | (5,992,477)                                       | 5,992,477                    | -   |
| <i>(Forward)</i>                           |   |                              |   |



|   | 2015  |                           |                                     |
|---|---|---------------------------|-------------------------------------|
|   | Present value of defined benefit obligation | Fair value of plan assets | Total net pension liability (asset) |
| <i>Remeasurements in other comprehensive income</i> |   |                           |                                     |
| Actuarial gain on Defined benefit obligation        | (8,868,165)                                 | –                         | (8,868,165)                         |
| Remeasurement on Plan asset                         | –   | –                         | –                                   |
| Contributions                                       | –   | (10,038,376)              | (10,038,376)                        |
| Balance at end of year                              | <b>₱75,117,828</b>                          | <b>(52,846,200)</b>       | <b>₱22,271,628</b>                  |
| <br>  |   |                           |                                     |
|   | 2014  |                           |                                     |
|   | Present value of defined benefit obligation | Fair value of plan assets | Total net pension liability (asset) |
| Balance at beginning of the year                    | ₱77,377,797                                 | (₱38,207,811)             | ₱39,169,986                         |
| <i>Benefit cost in statement of income</i>          |   |                           |                                     |
| Current service cost                                | 5,906,472                                   | –                         | 5,906,472                           |
| Net interest expense (income)                       | 3,334,983                                   | (1,648,620)               | 1,686,363                           |
| <i>Remeasurements in other comprehensive income</i> |   |                           |                                     |
| Actuarial loss on plan assets                       | –   | 1,035,343                 | 1,035,343                           |
| Actuarial loss on defined benefit obligation        | (3,268,966)                                 | –                         | (3,268,966)                         |
| Contributions                                       | –   | (9,757,998)               | (9,757,998)                         |
| Balance at end of year                              | <b>₱83,350,286</b>                          | <b>(₱48,579,086)</b>      | <b>₱34,771,200</b>                  |

The Company recorded pension expense under “General and Administrative expenses” amounting to ₱4.85 million and ₱5.91 million in 2015 and 2014, respectively (see note 20).

The cost of defined benefit pension plans and the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used to determine pension for the defined benefit plans are shown below:

|                      | 2015          | 2014   |
|----------------------|---------------|--------|
| Discount rate        | <b>5.07%</b>  | 4.61%  |
| Salary increase rate | <b>10.00%</b> | 10.00% |

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming if all other assumptions were held constant:

**2015**

|                             | Increase (Decrease) | Effect on defined benefit obligation |
|-----------------------------|---------------------|--------------------------------------|
| <b>Discount Rate</b>        | <b>0.05%</b>        | (₱1,914,932)                         |
|                             | <b>(0.05%)</b>      | 2,097,749                            |
| <b>Salary increase rate</b> | <b>1.00%</b>        | ₱3,933,286                           |
|                             | <b>(1.00%)</b>      | (3,376,235)                          |



2014

|                      | Increase<br>(Decrease) | Effect on defined benefit<br>obligation |
|----------------------|------------------------|---|
| Discount Rate        | 0.05%<br>(0.05%)       | (P2,494,654)<br>2,734,177               |
| Salary increase rate | 1.00%<br>(1.00%)       | P5,145,230<br>(4,417,484)               |

Shown below is the maturity analysis of the undiscounted benefit payments:

2015

|                                | Expected benefit payments |
|--------------------------------|---------------------------|
| Less than 1 year               | <b>P418,655</b>           |
| More than 1 year to 5 years    | <b>11,043,352</b>         |
| More than 5 years to 10 years  | <b>11,516,879</b>         |
| More than 10 years to 15 years | <b>32,103,215</b>         |
| More than 15 years to 20 years | <b>39,493,095</b>         |
| More than 20 years             | <b>392,074,226</b>        |

2014

|                                | Expected benefit payments |
|--------------------------------|---------------------------|
| Less than 1 year               | P394,387                  |
| More than 1 year to 5 years    | 8,240,604                 |
| More than 5 years to 10 years  | 27,072,217                |
| More than 10 years to 15 years | 32,613,272                |
| More than 15 years to 20 years | 46,622,372                |
| More than 20 years             | 428,479,405               |

The average expected future working lives of the employees of the Company as of December 31, 2015 and 2014 is 22 years.

---

**22. Income Tax**

The provision for income tax consists of:

|          | 2015               | 2014        |
|----------|--------------------|-------------|
| Current  |                    |             |
| RCIT     | <b>P13,749,931</b> | P3,048,269  |
| Final    | <b>6,381,020</b>   | 4,182,361   |
|          | <b>20,130,951</b>  | 7,230,630   |
| Deferred | <b>(8,843,519)</b> | 4,032,995   |
|          | <b>P11,287,432</b> | P11,263,625 |



The net deferred income tax assets consist of the following:

|  | 2015               | 2014               |
|--|--------------------|--------------------|
| <b>Presented in profit or loss</b>                                       |                    |                    |
| Deferred tax assets on:  |                    |                    |
| Pension liability  | ₱5,640,745         | ₱6,730,168         |
| Deferred reinsurance commissions   | 2,611,900          | 4,052,870          |
| Unamortized past service cost  | 4,740,877          | 4,035,006          |
| Allowance for doubtful accounts  | 2,623,588          | 2,362,244          |
| Provision for IBNR claims  | 7,705,395          | 4,611,163          |
| Excess of net provision for unearned premium<br>per books over tax basis | 3,312,963          | -                  |
| <b>Total deferred tax assets</b>   | <b>26,635,468</b>  | <b>21,791,451</b>  |
| Deferred tax liabilities on:   |                    |                    |
| Deferred acquisition costs   | 3,967,191          | 5,789,171          |
| Unrealized foreign gain  | 41,498             |                    |
| Excess of net provision for unearned premium<br>per tax basis over books | -                  | 2,219,020          |
| <b>Total deferred tax liabilities</b>                                    | <b>4,008,689</b>   | <b>8,008,191</b>   |
|  | <b>22,626,779</b>  | <b>13,783,260</b>  |
| <b>Presented in OCI</b>  |                    |                    |
| Deferred tax asset   |                    |                    |
| Actuarial loss on defined benefit obligation                             | 1,040,742          | 3,701,192          |
| <b>Net deferred tax asset</b>  | <b>₱23,667,521</b> | <b>₱17,484,452</b> |

Movements in net deferred tax assets comprise of:

|   | 2015               | 2014               |
|---|--------------------|--------------------|
| At beginning of the year                                      | ₱17,484,452        | ₱22,187,534        |
| Amounts credited to (charged against) statements of<br>income | 8,843,519          | (4,032,995)        |
| Amount credited to statements of comprehensive<br>income      | (2,660,450)        | (670,087)          |
| <b>At end of the year</b>                                     | <b>₱23,667,521</b> | <b>₱17,484,452</b> |

The reconciliation of the statutory corporate income tax rate to the effective income tax rate follows:

|  | 2015          | 2014          |
|--|---------------|---------------|
| Statutory corporate income tax rate    | 30.00%        | 30.00%        |
| Add (deduct) the tax effects of:       |               |               |
| Nontaxable income                      | (3.98%)       | (7.09)        |
| Interest income subjected to final tax | (7.12%)       | (4.43)        |
| Dividend income                        | (7.39%)       | (3.23)        |
| Nondeductible expenses                 | 10.17%        | 5.59          |
| <b>Effective income tax rate</b>       | <b>21.68%</b> | <b>20.84%</b> |



---

## 23. Management of Insurance and Financial Risk

### Governance Framework

The primary objective of the Company's risk and financial management framework is to protect the Company from events that hinder the sustainable achievement of the Company's performance objectives, including failure to exploit opportunities. The Company recognizes the importance of having efficient and effective risk management systems in place.

### Regulatory Framework

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Company maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The operations of the Company are subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., capital adequacy to minimize the risk of default and insolvency on the part of the insurance companies to meet the unforeseen liabilities as these arise).

### Fair Value of Financial Instruments

Due to the short term nature of the Company's financial instruments, their fair values approximate their carrying value as of December 31, 2015 and 2014.

The methods and assumptions used by the Company in estimating the fair values of the financial instruments are as follows:

- *Cash and cash equivalents, insurance receivables, accrued income and loans and receivables:* Due to the short-term nature of the instruments, the fair values approximate the carrying amounts as of the end of the reporting date.
- *AFS financial assets:* Fair values were determined using quoted market prices within the bid-offer price range at reporting date; in the case of the unlisted equity investments, the fair value could not be reliably determined and is presented at cost subject to impairment.
- *Other financial liabilities:* The fair values of liabilities approximate their carrying amounts due to either the demandable feature or the relatively short-term maturities of these liabilities.

As of December 31, 2015 and 2014, the Company classifies AFS financial assets (except for the unquoted security) under Level 1 of the fair value hierarchy. During the reporting period ended December 31, 2015 and 2014, there were no transfers between Level 1 and Level 2 of fair value measurements, and no transfers into and out of Level 3 fair value measurement.

### Financial Risk

The Company is exposed to financial risks through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular, the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance contracts. The most important components of this financial risk are credit risk, liquidity risk and market risk.

These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements.



*Credit risk*

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Company manages the level of credit risk by setting up exposure limits for each counterparty or group of counterparties and industry segments; right of offset where counterparties are both debtors and creditors; guidelines on obtaining collaterals and guarantees; reporting of credit risk exposures; monitoring compliance with credit risk policy; and review of credit risk policy for pertinence and changing environment.

The Company sets the maximum amounts and limits that may be advanced to/placed with individual corporate counterparties which are set by reference to their long-term ratings.

Credit risk exposure in respect of all other counterparties is managed by setting standard business terms that are required to be met by all counterparties. Commissions due to intermediaries are set off against amounts receivable from them to reduce the risk of doubtful accounts.

As of December 31, 2015 and 2014, the carrying values of the Company's financial instruments represent maximum exposure to credit risk as of reporting date.

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit ratings of counterparties as of December 31:

|  | 2015                          |                         |                         | Total                 |
|--|-------------------------------|-------------------------|-------------------------|-----------------------|
|  | Neither Past Due nor Impaired |                         | Past Due<br>or Impaired |                       |
|  | Investment<br>Grade           | Non-investment<br>Grade |                         |                       |
| <b>Loans and receivables</b>           |                               |                         |                         |                       |
| Cash and cash equivalents              | ₱404,552,669                  | ₱-                      | ₱-                      | ₱404,552,669          |
| Insurance receivables:                 |                               |                         |                         |                       |
| Premiums receivable                    | -                             | 46,787,698              | 67,777,333              | 114,565,031           |
| Funds held by ceding companies         | -                             | 2,699,903               | 7,165,290               | 9,865,193             |
| Due from ceding companies              | -                             | 1,434,849               | 11,333,752              | 12,768,601            |
| Reinsurance recoverable on paid losses | -                             | (42,983,046)            | 48,512,889              | 5,529,843             |
| <b>AFS financial assets</b>            |                               |                         |                         |                       |
| Quoted securities:                     |                               |                         |                         |                       |
| Government debt securities             | 153,819,208                   | -                       | -                       | 153,819,208           |
| Private debt securities                | 335,935,739                   | -                       | -                       | 335,935,739           |
| Listed equity securities               | 261,024,077                   | -                       | 45,150,853              | 306,174,930           |
| Unquoted securities:                   |                               |                         |                         |                       |
| Debt securities                        | 114,536,318                   | -                       | -                       | 114,536,318           |
| Common shares                          | 16,820,000                    | -                       | -                       | 16,820,000            |
| Accounts receivable                    | -                             | -                       | -                       | -                     |
| Accrued income                         | -                             | -                       | -                       | -                     |
|  | <b>₱1,286,688,011</b>         | <b>₱7,939,404</b>       | <b>₱179,940,117</b>     | <b>₱1,474,567,532</b> |

\*Cash and cash equivalents exclude cash on hand.





|  | 2014                          |                      |                      |                |
|--|-------------------------------|----------------------|----------------------|----------------|
|  | Neither Past Due nor Impaired |                      |                      | Total          |
|  | Investment Grade              | Non-investment Grade | Past Due or Impaired |                |
| Loans and receivables                  |                               |                      |                      |                |
| Cash and cash equivalents              | ₱493,018,662                  | ₱-                   | ₱-                   | ₱493,018,662   |
| Insurance receivables:                 |                               |                      |                      |                |
| Premiums receivable                    | -                             | 49,401,029           | 71,148,759           | 120,549,788    |
| Reinsurance recoverable on paid losses | -                             | 146,811              | 3,940,411            | 4,087,222      |
| Due from ceding companies              | -                             | 1,406,686            | 6,152,962            | 7,559,648      |
| Funds held by ceding companies         | -                             | 13,242,481           | -                    | 13,242,481     |
| AFS financial assets                   |                               |                      |                      |                |
| Quoted securities:                     |                               |                      |                      |                |
| Government debt securities             | 152,200,308                   | -                    | -                    | 152,200,308    |
| Private debt securities                | 253,069,239                   | -                    | -                    | 253,069,239    |
| Listed equity securities               | 242,019,761                   | -                    | 15,440,233           | 257,459,994    |
| Unquoted securities:                   |                               |                      |                      |                |
| Debt securities                        | 134,678,377                   | -                    | -                    | 134,678,377    |
| Common shares- at cost                 | 1,020,000                     | -                    | -                    | 1,020,000      |
| Accounts receivable                    | -                             | 3,343,271            | -                    | 3,343,271      |
| Accrued income                         | -                             | 5,113,763            | -                    | 5,113,763      |
|  | ₱1,276,006,347                | ₱72,654,041          | ₱96,682,365          | ₱1,445,342,753 |

\*Cash and cash equivalents exclude cash on hand.

The credit quality of the financial assets was determined as follows:

a. *Cash and cash equivalents and accrued income*

These are classified as investment grade. These are deposited, placed or invested in foreign and local banks belonging to the top banks in the Philippines in terms of resources and profitability.

b. *Insurance receivables and loans and receivables*

The Company uses a credit rating concept based on the borrower's overall credit worthiness. Investment grade is given to borrowers and counterparties having good standing in terms of credit and paying habits and their outstanding account balance does not exceed 30% of their total production. Below investment grade is given to borrowers and counterparties having low standing in terms of credit and paying habits and their outstanding balance exceeds 50% of their total production.

c. *Debt securities*

These are classified as investment grade. The government debt securities are issued by the local government authority and are considered as risk-free debt securities. The private debt securities are issued by the stable companies and are considered to be high credit worthiness.

d. *Equity securities*

Equity securities not subjected to other than temporary decline are classified as investment grade.

The table below shows the aging analysis of financial assets that are past due but not impaired:

|  | 2015                      |               |               |              |              | Past Due and Impaired | Total        |
|--|---------------------------|---------------|---------------|--------------|--------------|-----------------------|--------------|
|  | Past Due but not Impaired |               |               |              | Total        |                       |              |
|  | < 30 Days                 | 31 to 60 Days | 61 to 90 Days | > 90 Days    |              |                       |              |
| Insurance receivables:                 |                           |               |               |              |              |                       |              |
| Premiums receivable                    | ₱-                        | ₱-            | ₱-            | ₱63,178,139  | ₱63,178,139  | ₱4,599,194            | ₱67,777,333  |
| Reinsurance recoverable on paid losses | -                         | -             | -             | 44,425,667   | 44,425,667   | 4,146,098             | 48,571,765   |
| Due from Ceding Companies              | -                         | -             | -             | 8,248,569    | 8,248,569    | -                     | 8,248,569    |
| Funds held by ceding companies         | -                         | -             | -             | 7,165,290    | 7,165,290    | -                     | 7,165,290    |
|  | ₱-                        | ₱-            | ₱-            | ₱123,017,665 | ₱123,017,665 | ₱8,745,292            | ₱131,762,957 |



|  | 2014                      |               |               |             |             | Past Due and Impaired | Total       |
|--|---------------------------|---------------|---------------|-------------|-------------|-----------------------|-------------|
|  | Past Due but not Impaired |               |               |             | Total       |                       |             |
|  | < 30 Days                 | 31 to 60 Days | 61 to 90 Days | > 90 Days   |             |                       |             |
| Insurance receivables:                 |                           |               |               |             |             |                       |             |
| Premiums receivable                    | ₱-                        | ₱-            | ₱-            | ₱67,420,712 | ₱67,420,712 | ₱3,728,047            | ₱71,148,759 |
| Reinsurance recoverable on paid losses | -                         | -             | -             | 646,494     | 646,494     | 3,293,917             | 3,940,411   |
| Due from Ceding Companies              | -                         | -             | -             | 5,300,781   | 5,300,781   | 852,181               | 6,152,962   |
|  | ₱-                        | ₱-            | ₱-            | ₱73,367,987 | ₱73,367,987 | ₱7,874,145            | ₱81,242,132 |

The Company has a significant concentration of credit risk with the Lucio Tan Group as of December 31, 2015 and 2014 (see Note 28).

#### Liquidity risk

Liquidity or funding risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from either the inability to sell financial assets quickly at their fair values; counterparty failing on repayment of a contractual obligation; insurance liability falling due for payment earlier than expected; or inability to generate cash inflows as anticipated.

The major liquidity risk confronting the Company is the potential daily calls on its available cash resources in respect of claims arising from insurance contracts.

The Company manages liquidity risk by specifying minimum proportion of funds to meet emergency calls; specifying the sources of funding and the events that would trigger the plan; determining concentration of funding sources; reporting of liquidity risk exposures; monitoring compliance with liquidity risk policy and review of liquidity risk policy for pertinence and changing environment.

The tables below analyze financial assets and liabilities of the Company into their relevant maturity groups based on the remaining period at the reporting dates to their contractual maturities or expected repayment dates.

|  | 2015                |                     |                     |                     |                       |
|--|---------------------|---------------------|---------------------|---------------------|-----------------------|
|  | Up to a Year        | 2-5 Years           | Over 5 Years        | No Term             | Total                 |
| <b>Loans and receivables</b>           |                     |                     |                     |                     |                       |
| Cash and cash equivalents              | ₱402,191,272        | ₱-                  | ₱-                  | ₱-                  | ₱402,191,272          |
| Insurance receivables:                 |                     |                     |                     |                     |                       |
| Premiums receivable                    | 61,332,500          | 53,218,024          | 14,506              | -                   | 114,565,030           |
| Reinsurance recoverable on paid losses | 5,529,843           | -                   | -                   | -                   | 5,529,843             |
| Due from ceding companies              | 12,768,601          | -                   | -                   | -                   | 12,768,601            |
| Funds held by ceding companies         | 9,865,193           | -                   | -                   | -                   | 9,865,193             |
| <b>AFS financial assets</b>            |                     |                     |                     |                     |                       |
| Quoted securities:                     |                     |                     |                     |                     |                       |
| Government debt securities             | -                   | 56,049,833          | 97,769,375          | -                   | 153,819,208           |
| Private debt securities                | -                   | 76,812,636          | 259,123,103         | -                   | 335,935,739           |
| Listed equity securities               | -                   | -                   | -                   | 261,024,077         | 261,024,077           |
| Unquoted securities:                   |                     |                     |                     |                     |                       |
| Debt securities                        | -                   | 10,011,752          | 104,524,566         | -                   | 114,536,318           |
| Unlisted common shares                 | -                   | -                   | -                   | 16,820,000          | 16,820,000            |
| Accounts receivable                    | 16,371,346          | -                   | -                   | -                   | 16,371,346            |
| Accrued income                         | 5,893,131           | -                   | -                   | -                   | 5,893,131             |
| Reinsurance asset                      | 250,693,127         | -                   | -                   | -                   | 250,693,127           |
| <b>Total financial assets</b>          | <b>₱764,645,013</b> | <b>₱196,092,245</b> | <b>₱461,431,550</b> | <b>₱277,844,077</b> | <b>₱1,700,012,885</b> |

(forward)



|  | Up to a Year        | 2-5 Years | Over 5 Years | No Term   | Total               |
|--|---------------------|-----------|--------------|-----------|---------------------|
| <b>Other financial liabilities</b>       |                     |           |              |           |                     |
| Insurance contract liabilities           | ₱195,757,938        | ₱-        | ₱-           | ₱-        | ₱195,757,938        |
| Accounts payable and accrued expenses*   | 112,724,350         | -         | -            | -         | 112,724,350         |
| Insurance payables                       | 56,394,972          | -         | -            | -         | 56,394,972          |
| <b>Total other financial liabilities</b> | <b>₱364,877,260</b> | <b>₱-</b> | <b>₱-</b>    | <b>₱-</b> | <b>₱364,877,260</b> |

\*Accounts payable and accrued expenses exclude taxes payable.

|  | 2014                |                     |                     |                     |                       |
|--|---------------------|---------------------|---------------------|---------------------|-----------------------|
|  | Up to a Year        | 2-5 Years           | Over 5 Years        | No Term             | Total                 |
| Loans and receivables                  |                     |                     |                     |                     |                       |
| Cash and cash equivalents              | ₱493,018,662        | ₱-                  | ₱-                  | ₱-                  | ₱493,018,662          |
| Insurance receivables:                 |                     |                     |                     |                     |                       |
| Premiums receivable                    | 79,761,977          | 40,787,811          | -                   | -                   | 120,549,788           |
| Reinsurance recoverable on paid losses | 4,087,222           | -                   | -                   | -                   | 4,087,222             |
| Due from ceding companies              | 7,559,648           | -                   | -                   | -                   | 7,559,648             |
| Funds held by ceding companies         | 13,242,481          | -                   | -                   | -                   | 13,242,481            |
| AFS financial assets                   |                     |                     |                     |                     |                       |
| Quoted securities:                     |                     |                     |                     |                     |                       |
| Government debt securities             | -                   | 56,706,319          | 95,493,989          | -                   | 152,200,308           |
| Private debt securities                | 10,624,899          | 36,692,000          | 205,752,340         | -                   | 253,069,239           |
| Listed equity securities               | -                   | -                   | -                   | 249,409,606         | 249,409,606           |
| Unquoted securities:                   |                     |                     |                     |                     |                       |
| Debt securities                        | -                   | 9,492,098           | 125,186,279         | -                   | 134,678,377           |
| Unlisted common shares                 | -                   | -                   | -                   | 1,020,000           | 1,020,000             |
| Accounts receivable                    | 3,343,271           | -                   | -                   | -                   | 3,343,271             |
| Accrued income                         | 5,113,763           | -                   | -                   | -                   | 5,113,763             |
| Reinsurance assets                     | 110,915,936         | -                   | -                   | -                   | 110,915,936           |
| <b>Total financial assets</b>          | <b>₱727,667,859</b> | <b>₱143,678,228</b> | <b>₱426,432,608</b> | <b>₱250,429,606</b> | <b>₱1,548,208,301</b> |

|  |                     |           |           |           |                     |
|--|---------------------|-----------|-----------|-----------|---------------------|
| <b>Other financial liabilities</b>       |                     |           |           |           |                     |
| Insurance contract liabilities           | ₱199,115,872        | ₱-        | ₱-        | ₱-        | ₱199,115,872        |
| Accounts payable and accrued expenses*   | 94,158,374          | -         | -         | -         | 94,158,374          |
| Insurance payables                       | 84,103,505          | -         | -         | -         | 84,103,505          |
| <b>Total other financial liabilities</b> | <b>₱377,377,751</b> | <b>₱-</b> | <b>₱-</b> | <b>₱-</b> | <b>₱377,377,751</b> |

\*Accounts payable and accrued expenses exclude taxes payable.

### Market risk

Market risk is the risk of change in fair value of financial instruments from fluctuations in foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk), whether such change in price is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Company structures levels of market risk it accepts through a market risk policy that determines what constitutes market risk for the Company; determines the basis used to fair value financial assets and liabilities; defines asset allocation and portfolio limit structure; provides diversification benchmarks by type of instrument; sets out the net exposure limits by each counterparty or group of counterparties, reports market risk exposures and breaches; and monitors compliance with market risk policy; and reviews market risk policy for pertinence and changing environment.

#### a. Currency risk

The Company's principal transactions are carried out in Philippine Peso and its exposure to foreign exchange risk arises primarily with respect to the US Dollar.

The Company's financial assets are denominated in the same currencies as its insurance liabilities, which mitigate the foreign currency exchange rate risk. Thus, the main foreign



exchange risk arises from recognized assets and liabilities denominated in currencies other than those in which insurance liabilities are expected to be settled.

The following table shows the details of the Company's foreign currency denominated monetary assets and liabilities and their Philippine Peso equivalents.

|                           | 2015      |             | 2014     |            |
|---------------------------|-----------|-------------|----------|------------|
|                           | US\$      | PHP         | US\$     | PHP        |
| Cash and cash equivalents | \$330,482 | ₱15,552,524 | \$71,313 | ₱3,193,297 |

*The exchange rates used are ₱47.06 to US\$1 in 2015 and ₱44.74 to US\$1 in 2014.*

The Company has no foreign currency-denominated financial liabilities as of December 31, 2015 and 2014.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit before tax (due to changes in fair value of currency sensitive monetary assets and liabilities) and equity (that reflects adjustments to profit before tax).

| Currency  | 2015           |                             | 2014           |                             |
|-----------|----------------|-----------------------------|----------------|-----------------------------|
|           | Change in Rate | Impact on Income Before Tax | Change in Rate | Impact on Income Before Tax |
| US Dollar | +4.58%         | ₱712,306                    | +4.48%         | ₱143,060                    |
|           | -4.58%         | (712,306)                   | -4.48%         | (143,060)                   |

As of December 31, 2015 and 2014, the Company used the average of changes in year-end closing rate for the past three years in determining the reasonably possible change in foreign exchange rates.

*b. Interest rate risk*

Interest rate risk is the risk that the value/future cash flows of a financial instrument will fluctuate because of changes in interest rates.

The following tables show the information relating to the Company's financial instruments that are exposed to interest rate risk presented by maturity profile.

|                                    | Interest Rate  | 2015          |              |              | Total          |
|------------------------------------|----------------|---------------|--------------|--------------|----------------|
|                                    |                | Within 1 Year | 2-5 Years    | Over 5 Years |                |
| <b>Financial assets</b>            |                |               |              |              |                |
| Loans and receivable:              |                |               |              |              |                |
| Cash and cash equivalents          | 0.88% to 1.00% | ₱402,191,272  | ₱-           | ₱-           | ₱402,191,272   |
| <b>AFS financial assets</b>        |                |               |              |              |                |
| Quoted securities:                 |                |               |              |              |                |
| Government debt securities         | 3.25% to 6.63% | -             | 56,049,833   | 97,769,375   | 153,819,208    |
| Private debt securities            | 4.47% to 5.92% | -             | 76,812,636   | 259,123,103  | 335,935,739    |
| Unquoted securities -              |                |               |              |              |                |
| Debt securities                    | 4.37% to 6.75% | -             | 10,011,752   | 104,524,566  | 114,536,318    |
|                                    |                | ₱402,191,272  | ₱142,874,221 | ₱461,417,044 | ₱1,006,482,537 |
| <b>Other financial liabilities</b> |                |               |              |              |                |
| Insurance payables                 | 5.00%          | ₱15,987,035   | ₱-           | ₱-           | ₱15,987,035    |



|                                    | Interest Rate  | 2014          |              |              | Total          |
|------------------------------------|----------------|---------------|--------------|--------------|----------------|
|                                    |                | Within 1 Year | 2-5 Years    | Over 5 Years |                |
| <b>Financial assets</b>            |                |               |              |              |                |
| Loans and receivable:              |                |               |              |              |                |
| Cash and cash equivalents          | 0.88% to 1.00% | ₱493,018,662  | ₱-           | ₱-           | ₱493,018,662   |
| <b>AFS financial assets</b>        |                |               |              |              |                |
| Quoted securities:                 |                |               |              |              |                |
| Government debt securities         | 3.25% to 6.63% | -             | 56,706,319   | 95,493,989   | 152,200,308    |
| Private debt securities            | 5.00% to 8.06% | 10,624,899    | 36,692,000   | 205,752,340  | 253,069,239    |
| Unquoted securities -              |                |               |              |              |                |
| Debt securities                    | 5.38% to 6.75% | -             | 9,492,098    | 125,186,279  | 134,678,377    |
|                                    |                | ₱503,643,561  | ₱102,890,417 | ₱426,432,608 | ₱1,032,966,586 |
| <b>Other financial liabilities</b> |                |               |              |              |                |
| Insurance payables                 | 5.00%          | ₱21,116,054   | ₱-           | ₱-           | ₱21,116,054    |

c. *Price risk*

The Company's price risk exposure at year-end relates to financial assets and liabilities whose values will fluctuate as a result of changes in market prices, principally equity securities.

Such investment securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market.

The Company's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments, diversification plan, and limits on investment in each sector and market.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on other comprehensive income (due to changes in fair value of AFS financial assets). The correlation of variables will have a significant effect in determining the ultimate impact on price risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.

The following table shows the equity impact of reasonably possible changes in the Philippine Stock Exchange index (PSEi):

| Market Indices | 2015                |                  | 2014                |                  |
|----------------|---------------------|------------------|---------------------|------------------|
|                | Change in Variables | Impact on Equity | Change in Variables | Impact on Equity |
| PSEi           | +9.31%              | ₱18,124,136      | +13%                | ₱8,645,565       |
| PSEi           | -9.31%              | (18,124,136)     | -13%                | (8,645,565)      |

The impact on other comprehensive income is arrived at using the reasonably possible change in Philippine Stock Exchange index and the specific adjusted beta of each stock the Company holds. Adjusted beta is the forecasted measure of the volatility of the security for a portfolio in comparison to the market as a whole.

Insurance Risk

The risk under an insurance contract is the risk that an insured event will occur including the uncertainty of the amount and timing of any resulting claim. The principal risk that the Company faces under such contracts is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims when actual benefits paid are greater than originally estimated and subsequent development of long-term claims.



The following table sets out the concentration of the claims liabilities by type of contract as of December 31.

|             | <b>2015</b>                                   |   |                    |
|-------------|---|---|--------------------|
|             | <b>Insurance<br/>Contract<br/>Liabilities</b> | <b>Reinsurers'<br/>Share<br/>of Liabilities</b> | <b>Net</b>         |
| Fire        | ₱61,576,209                                   | ₱35,031,200                                     | ₱26,545,009        |
| Motorcar    | 27,644,619                                    | 360,000   | 27,284,619         |
| Casualty    | 101,422,646                                   | 99,968,618                                      | 1,454,028          |
| Marine      | 1,755,848                                     | 2,245   | 1,753,603          |
| Engineering | 1,987,619                                     | 247,000   | 1,740,619          |
| Surety      | 1,370,997                                     | –   | 1,370,997          |
|             | <b>₱195,757,938</b>                           | <b>₱135,609,063</b>                             | <b>₱60,148,875</b> |

  

|             | <b>2014</b>                                   |   |                    |
|-------------|---|---|--------------------|
|             | <b>Insurance<br/>Contract<br/>Liabilities</b> | <b>Reinsurers'<br/>Share<br/>of Liabilities</b> | <b>Net</b>         |
| Fire        | ₱168,418,205                                  | ₱110,139,287                                    | ₱58,278,918        |
| Motorcar    | 25,369,515                                    | 360,000   | 25,009,515         |
| Casualty    | 1,550,757                                     | 394,649   | 1,156,108          |
| Marine      | 1,365,894                                     | –   | 1,365,894          |
| Engineering | 1,040,504                                     | 22,000  | 1,018,504          |
| Surety      | 1,370,997                                     | –   | 1,370,997          |
|             | <b>₱199,115,872</b>                           | <b>₱110,915,936</b>                             | <b>₱88,199,936</b> |

For general insurance contracts, the most significant risks arise from climate changes, natural disasters and terrorist activities. These risks vary significantly in relation to the location of the risk insured by the Company and types of risks insured.

The variability of risks is improved by careful selection and implementation of underwriting strategies, strict claims review policies to assess all new and ongoing claims, as well as the investigation of possible fraudulent claims. The Company also enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Company.

The Company also limits its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements. The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes to a predetermined maximum amount based on the Company's premiums retained.

The majority of reinsurance business ceded is placed on a quota share basis with retention limits varying by product line. Amounts recoverable from reinsurers are estimated in a manner consistent with the assumptions used for ascertaining the underlying policy benefits and are presented in the statements of financial position as reinsurance assets.

Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to the reinsurance ceded, to the extent that any reinsurers is unable to meet its obligations assumed under such reinsurance agreements. The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract.



## 24. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

Outstanding balances as of year-end are unsecured, interest free and settled in cash. There have been no guarantees provided or received for any related party receivables or payables. For the years ended December 31, 2015 and 2014, the Company has not recorded any impairment on receivables relating to amounts owed by related parties. This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates.

Transactions with related parties consist mainly of the following activities:

| Category                                  | 2015         |                     |  |            |
|---|--------------|---------------------|--|------------|
|   | Amount       | Outstanding Balance | Terms                                    | Conditions |
| <b>Entities under common control</b>      |              |                     |  |            |
| <b>Philippine National Bank</b>           |              |                     |  |            |
| Deposits(a)                               |              |                     |  |            |
| Cash and cash equivalents                 | ₱365,892,750 | ₱365,892,750        | Interest-bearing                         |            |
| Premiums                                  | 178,201      | 225,601             | Non-interest bearing, due and demandable | Unsecured  |
| Commissions                               | 216,882      | 1,784,496           | Non-interest bearing, due and demandable | Unsecured  |
| <b>Himmel Industries, Inc.</b>            |              |                     |  |            |
| Premiums (b)                              | 2,429        | 3,027               | Non-interest bearing, due and demandable | Unsecured  |
| Commissions (b)                           | 193,596      | 214,229             | Non-interest bearing, due and demandable | Unsecured  |
| <b>Air Philippines</b>                    |              |                     |  |            |
| Premiums                                  | (2,610)      | (2,063)             | Non-interest bearing, due and demandable | Unsecured  |
| <b>Allied Savings Bank</b>                |              |                     |  |            |
| Premiums                                  | 851          | 1,077               | Non-interest bearing, due and demandable | Unsecured  |
| Commissions                               | 607          | 33,480              | Non-interest bearing, due and demandable | Unsecured  |
| <b>Allied Leasing &amp; Finance Corp.</b> |              |                     |  |            |
| Commissions                               | 9,204        | 55,702              | Non-interest bearing, due and demandable | Unsecured  |
| <b>Asia Brewery Incorporated</b>          |              |                     |  |            |
| Premiums                                  | 6,315,637    | 7,961,219           | Non-interest bearing, due and demandable | Unsecured  |
| Commissions                               | 875,959      | 441,174             | Non-interest bearing, due and demandable | Unsecured  |
| <b>Fortune Tobacco Corp.</b>              |              |                     |  |            |
| Commissions                               | 23,877       | 100,853             | Non-interest bearing, due and demandable | Unsecured  |
| Premiums                                  | 95,723       | 120,430             | Non-interest bearing, due and demandable | Unsecured  |
| Commissions                               | 286,801      | 283,292             | Non-interest bearing, due and demandable | Unsecured  |
| <b>Key Management Personnel</b>           |              |                     |  |            |
| Compensation(c)                           | 12,192,050   | –                   | Non-interest bearing, due and demandable | Unsecured  |



| Category                                  | 2014         |                     |   |            |
|---|--------------|---------------------|---|------------|
|   | Amount       | Outstanding Balance | Terms                                   | Conditions |
| <b>Entities under common control</b>      |              |                     |   |            |
| <b>Philippine National Bank</b>           |              |                     |   |            |
| Deposits                                  |              |                     |   |            |
| Cash and cash equivalents                 | ₱489,962,118 | ₱489,962,118        | Interest-bearing                        |            |
| Premiums                                  | 26,896,908   | 2,528,779           | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 4,944,549    | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Himmel Industries, Inc.</b>            |              |                     |   |            |
| Premiums                                  | 3,574,886    | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 754,072      | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Air Philippines</b>                    |              |                     |   |            |
| Premiums                                  | 13,190       | 1,048               | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 4,030        | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Allied Savings Bank</b>                |              |                     |   |            |
| Premiums                                  | 378,948      | 1,813,745           | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 90,820       | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Allied Leasing &amp; Finance Corp.</b> |              |                     |   |            |
| Premiums                                  | 212,197      | 212,197             | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 53,049       | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Asia Brewery Incorporated</b>          |              |                     |   |            |
| Premiums                                  | 20,919,013   | 36,322,921          | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 4,082,885    | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Fortune Tobacco Corp.</b>              |              |                     |   |            |
| Premiums                                  | 493,186      | 1,881,167           | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 99,265       | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| Premiums                                  | 12,877,728   | 2,140,416           | Noninterest-bearing, due and demandable | Unsecured  |
| Commissions                               | 1,966,734    | –                   | Noninterest-bearing, due and demandable | Unsecured  |
| <b>Key Management Personnel</b>           |              |                     |   |            |
| Compensation                              | 24,977,630   | –                   | Noninterest-bearing, due and demandable | Unsecured  |

- a. The Company maintains savings, current accounts and cash equivalents with Philippine National Bank (PNB), a related party under common control. Cash equivalents consist of short-term Philippine Peso cash placements with PNB (see Note 4).
- b. In the ordinary course of business, the Company accepts insurance business from related parties, normally through its general agent, Himmel Industries, Inc. (Himmel), an entity under common control. These transactions are mostly from the following related parties under common control: Air Philippines Corporation, Asia Brewery Incorporated, Fortune Tobacco Corporation and Subsidiaries and Philippine Airlines, Inc.
- c. The Company's key management personnel include the President, Senior Vice-President, Department Managers, Supervisors and Officers-in-Charge.





The summary of compensation of key management personnel is as follows:

|   | 2015               | 2014        |
|---|--------------------|-------------|
| Salaries and other short term employee benefits | <b>₱20,071,116</b> | ₱20,153,918 |
| Post-employment benefits and others             | <b>4,173,460</b>   | 4,823,712   |
|   | <b>₱24,244,576</b> | ₱24,977,630 |

## 25. Lease Commitment

The Company's branches entered into noncancellable lease agreements with third parties for their office spaces. These leases are renewed annually upon agreement of both parties.

As of December 31, 2015 and 2014, future minimum rentals payable under noncancellable operating leases are as follow:

|   | 2015            | 2014     |
|---|-----------------|----------|
| Within one year                             | <b>₱218,763</b> | ₱194,188 |
| After one year but not more than five years | <b>242,410</b>  | 357,843  |
|   | <b>₱461,173</b> | ₱552,031 |

Rent expense charged against operations amounted to ₱161,559 and ₱148,062 in 2015 and 2014, respectively (see Note 20).

## 26. Reconciliation of Net Income Under PFRS to Statutory Net Income

The reconciliation of net income under PFRS to statutory net income follows:

|   | 2015               | 2014         |
|---|--------------------|--------------|
| PFRS net income   | <b>₱40,780,678</b> | ₱42,778,978  |
| Add (deduct):   |                    |              |
| Deferred acquisition costs - net                              | <b>6,073,266</b>   | 195,516      |
| Difference in change in provision for unearned premiums – net | <b>18,439,943</b>  | (13,105,372) |
| Deferred reinsurance commission- net                          | <b>(4,803,231)</b> | -            |
| Tax effects of PFRS adjustments                               | <b>(5,912,993)</b> | 3,872,957    |
|   | <b>₱54,577,663</b> | ₱33,742,079  |

## 27. Capital Management and Regulatory Requirements

### Regulatory Framework

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Company maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The operations of the Company are subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., minimum statutory networth and risk-based capital requirements).



Capital Management Framework

The Company maintains a certain level of capital to ensure sufficient solvency margins and to adequately protect the policyholders.

The Company reviews the capital requirements by monitoring the minimum statutory networth and the RBC which is regularly communicated to the major shareholders. With this procedure, shareholders are forewarned in anticipation of the IC requirements of additional capital infusion. Shareholders are well updated with these externally imposed capital requirements since these are being discussed during the annual BOD meeting.

*Financial Reporting Framework*

On June 10, 2015, IC issued Circular No. 2015-29 relating to financial reporting framework under section 189 of the Republic Act No. 10607 to be known as the “New Insurance Code” to clarify the rules and regulations concerning Titles III and IV of Chapter III of the New Insurance Code and all the other accounts not discussed in the New Insurance Code but are used in accounting of insurance and reinsurance companies. The circular enumerated the list of admitted and non-admitted assets and investments. It includes the manual of accounts which enumerates certain admitted assets not specifically listed in Section 202 of the New Insurance Code. The manual of accounts discusses the nature, types and recognition and measurement of each account in the financial statement. The circular will be fully implemented starting June 30, 2016.

*Valuation Standards for Policy Reserves*

Pursuant to Sections 219 and 220 of the Amended Insurance Code (Republic Act No. 10607) which require every insurance company other than life to maintain a reserve for unearned premiums and other special reserves, IC issued Circular No. 2015-32 which provides the new set of Valuation standards for Non-Life Insurance Policy Reserves. The Circular sets out the valuation method to be used by Insurance Companies in determining the level of reserves that they should maintain. Premium reserve will be aligned with the current practice under PFRS. Claims reserve specifically on IBNR will now be actuarially computed and an actuarial report must be submitted to IC following the report format provided in the said Circular. The actuarial report must include the certification of the Actuary and Chief Executive Officer (CEO) or responsible officer and must be duly notarized.

*Minimum Statutory Networth*

On August 15, 2013, the President of the Philippines approved Republic Act No. 10607 to be known as the “New Insurance Code” which provides the new capitalization requirements for all existing insurance companies based on net worth on a staggered basis starting June 30, 2013 up to December 31, 2022.

The following presents the amount of required networth and the schedule of compliance per Amended Insurance Code:

| <b>Networth</b> | <b>Compliance Date</b> |
|-----------------|------------------------|
| ₱250,000        | June 30, 2013          |
| 550,000,000     | December 31, 2016      |
| 900,000,000     | December 31, 2019      |
| 1,300,000,000   | December 31, 2022      |

On January 13, 2015, the IC issued the Circular Letter (CL) No. 2015-02-A which provides for the clarification of minimum capital requirements under sections 194, 197, 200 and 289 of the New Insurance Code. The said circular supersedes the Department Order Nos. 27-06 and 15-2012 and CL Nos. 22-2008 and 26-2008.



The minimum networth requirement must remain unimpaired for the continuance of the license. The estimated statutory networth and paid-up capital of the Company as of December 31, 2015 and 2014 amounted to ₱1.39 million and ₱1.14 million, respectively.

*Unimpaired capital requirement*

The issuance of IC CL No. 2015-02-A, superseding IC CL No. 22-2008, is provided to ensure the compliance set in Sections 194, 197, 200 and 289 of Republic Act No. 10607 to have minimum capitalization and networth. It says that all domestic life and non-life insurance companies duly licensed by the Insurance Commission must have a networth of at least Two hundred and fifty million pesos (₱250,000,000) by December 31, 2013 and the minimum networth of these companies shall remain unimpaired at all times.

As of December 31, 2015 and 2014, the Company has complied with the unimpaired capital requirement.

*Risk-based Capital Requirements*

The Amended Code provides that the Commissioner may require the adoption of the risk-based capital approach and other internationally accepted forms of capital framework. Together with the insurance industry, the IC is currently in the process of adopting a new RBC approach that would be more tailored to the Philippine insurance industry. Pending the adoption of the new RBC approach, the provisions of IMC No. 7-2006 shall still be used for purposes of the December 31, 2015 financial reporting.

IMC No. 7-2006 provides for the RBC framework for the nonlife insurance industry to establish the required amounts of capital to be maintained by the companies in relation to their investment and insurance risks. Every nonlife insurance company is annually required to maintain a minimum RBC ratio of 100% and not fail the trend test. Failure to meet the minimum RBC ratio shall subject the insurance company to the corresponding regulatory intervention which has been defined at various levels.

The RBC ratio shall be calculated as Networth divided by the RBC requirement. Networth shall include the Company's paid-up capital, contributed and contingency surplus and unassigned surplus. Revaluation and fluctuation reserve accounts shall form part of networth only to the extent authorized by the IC.

The table below shows how the RBC ratio as of December 31, 2015 and 2014 was determined by the Company:

|                 | 2015                 | 2014           |
|-----------------|----------------------|----------------|
| Net worth       | <b>1,392,638,870</b> | ₱1,141,425,072 |
| RBC requirement | <b>283,633,171</b>   | 310,418,545    |
| RBC Ratio       | <b>491%</b>          | 368%           |

The final RBC ratio can be determined only after the accounts of the Company have been examined by IC.

If an insurance company failed to meet the minimum required statutory networth and RBC requirements, the IC is authorized to suspend or revoke all certificates of authority granted to such companies, its officers and agents, and no new business shall be done by and for such company until its authority is restored by the IC.



*Consolidated Compliance Framework*

IMC 10-2006 integrated the compliance standards for the fixed capitalization and risk-based capital framework. It provides the annual schedule of progressive rates for the RBC Hurdle Rates and Industry RBC Ratio Compliance Rates from 2007 to 2011. For the review year 2011 which shall be based on the 2010 synopsis, the RBC Hurdle Rate is 250% and the Industry RBC Ratio Compliance Rate is 90%.

On June 1, 2012, the DOF issued DOF Order 15-2012 which provides that after 2012, compliance with prescribed minimum paid-up capital requirement may be deferred for existing insurers that meet the RBC hurdle rate of 150%. Failure to achieve one of the rates will result in the imposition of the fixed capitalization requirements for the period under review.

---

**28. Contingencies**

The Company is a defendant in several lawsuits arising from the normal course of carrying out its insurance business. Provisions have been recognized in the financial statements to cover liabilities that may arise as a result of adverse decisions that may be rendered by the courts. The information usually required by PAS 37 is not disclosed on the grounds that it can be expected to prejudice the Company's position with regard to the outcome of these claims.

---

**29. Supplementary Tax Information under Revenue Regulations 15-2010**

In compliance with the requirements set forth by RR 15-2010 hereunder are the information on taxes, duties and license fees paid or accrued during the taxable year.

VAT

The Company's sales are subject to output value added tax (VAT) while its importations and purchases from other VAT-registered individuals or corporations are subject to input VAT. The VAT rate is 12.0%.

a. Net Sales/Receipts and Output VAT declared in the Company's VAT returns

|                   | Net Collections | Output VAT  |
|-------------------|-----------------|-------------|
| Taxable Sales:    |                 |             |
| Sales of services | ₱270,973,343    | ₱32,397,033 |

The Company has no output VAT from sale of goods and leasing income. There are no exempt sales during the year.

b. Input VAT

|   |                   |
|---|-------------------|
| Balance at January 1                            | ₱3,271,069        |
| Current year's domestic purchases/payments for: |                   |
| Services lodged under other accounts            | 14,273,371        |
| Goods other than for resale or manufacture      | —                 |
|   | 17,544,440        |
| Input VAT applied to output VAT                 | (14,266,437)      |
| <b>Balance at December 31</b>                   | <b>₱3,278,003</b> |



Documentary Stamp Tax (DST)

The DST paid for the current year amounted to ₱46,255.828 which is based on premiums written during the year amounting to ₱415,158,388.

Other Taxes and License Fees

This includes all other taxes, local and national, including real estate taxes, licenses and permit fees. Details consist of the following:

|                                |            |
|--------------------------------|------------|
| <i>Local</i>                   |            |
| Others                         | ₱505,765   |
| Clearance and certificate fees | 321,180    |
| Filing annual statement        | 320,400    |
| Payment of Capital gains tax   | 300,000    |
| Real property tax              | 159,519    |
| Business permit                | 51,838     |
| Community tax                  | 10,500     |
| VAT registration               | 500        |
|                                | <hr/>      |
|                                | ₱1,669,702 |
|                                | <hr/>      |

Taxes relating to nonlife insurance policies that has been shifted or passed on to the policyholders and are not recognized in the statement of income follows:

|                  |            |
|------------------|------------|
| Fire service tax | ₱2,137,784 |
| Premium tax      | 2,277,208  |
|                  | <hr/>      |
|                  | ₱4,414,992 |
|                  | <hr/>      |

Withholding Taxes

The amount of withholding taxes paid and accrued for the year amounted to:

|  |             |
|--|-------------|
| Withholding taxes on compensation and benefits | ₱8,892,753  |
| Expanded withholding taxes                     | 6,970,406   |
|  | <hr/>       |
|  | ₱15,863,159 |
|  | <hr/>       |

Tax Assessments and Cases

The Company has no final assessment notice and/or formal letter of demand from the BIR, alleged deficiency income tax, VAT and withholding tax.

In addition, the Company has no pending tax case outside the administration of the BIR.

